

Investment AB Latour

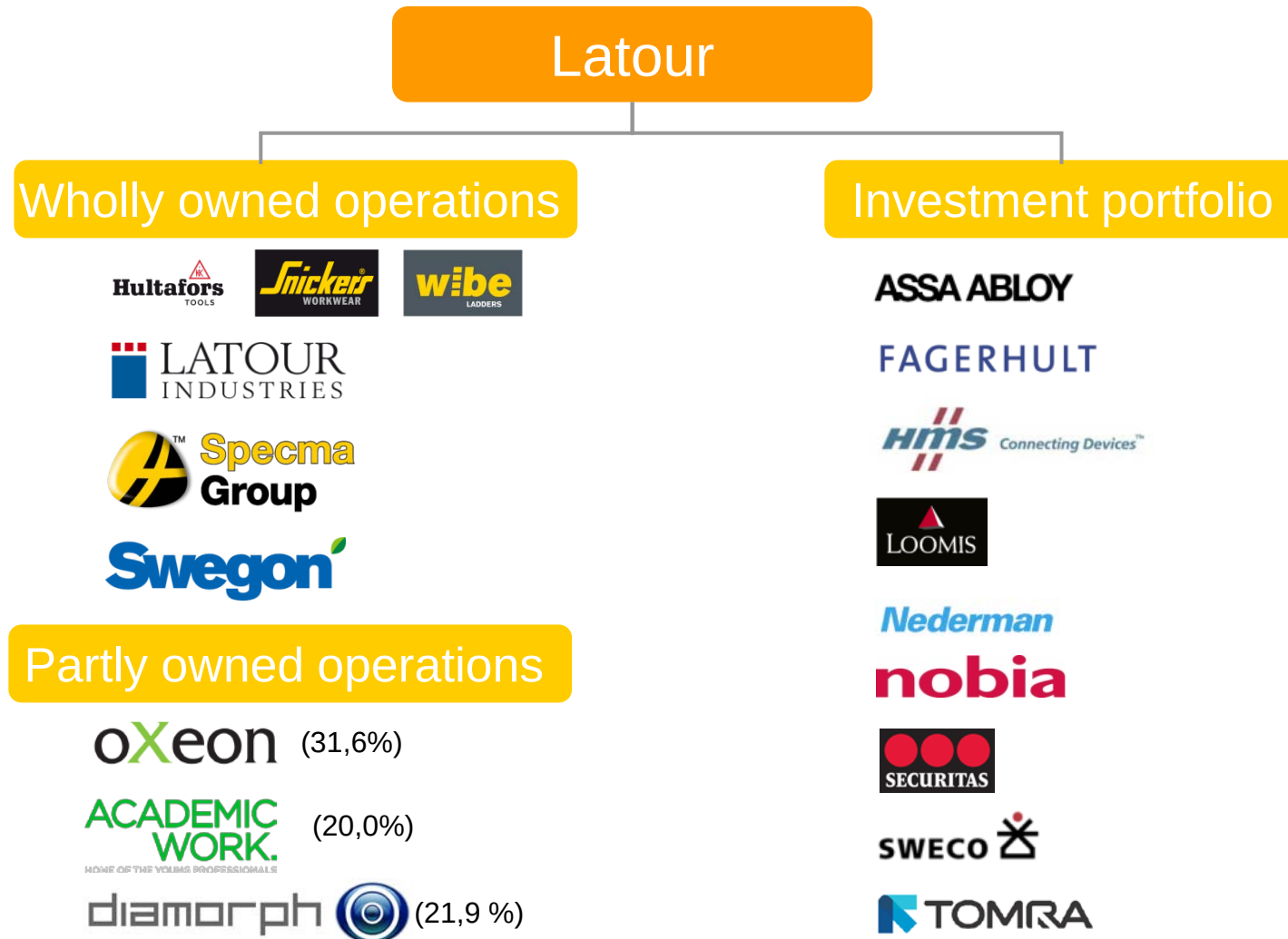
Year-End report 2012





Latour – a mixed investment company

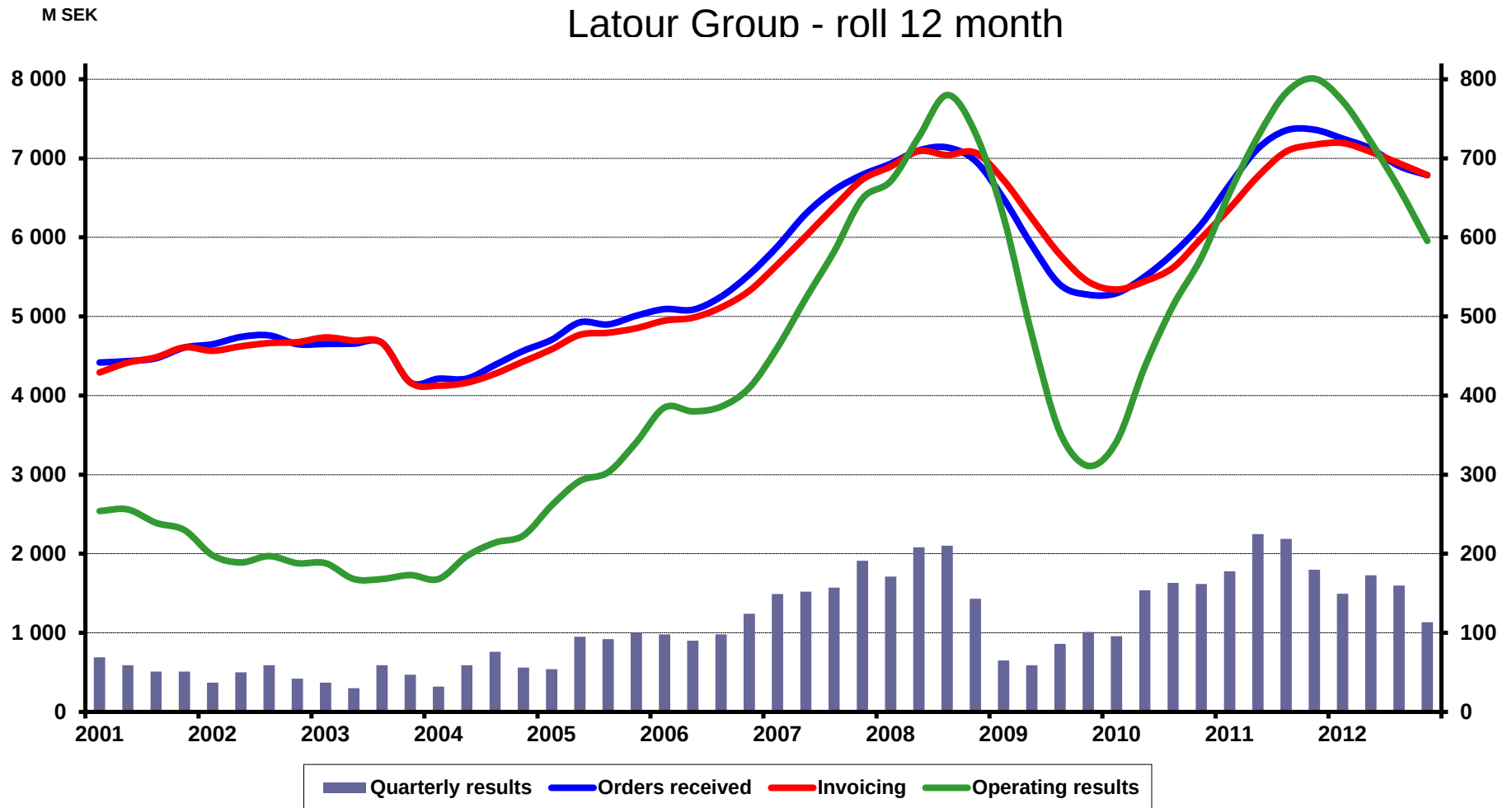
Focus on long-term value creation





The wholly owned operations

Expansive plans in a tough market





Highlights in the wholly owned operations

Acquisitions during the year

Acquisitions



- SCS



- Snickers, Netherlands



MBL



Divestments





Focus on profitable growth



Acquisitions and organic growth. Strong 4th quarter

FAGERHULT

Integration of Designplan Lighting Ltd (UK) and LTS Licht & Luechten GmbH.

Nederman

. Acquisition of EFT. Strong development

nobia

Internal focus – strong margin improvement

ASSA ABLOY

Continued acquisitions and profitable growth.



Stabilized development. Potential for improvements.



Profitable continued growth.



Continued improved margins.

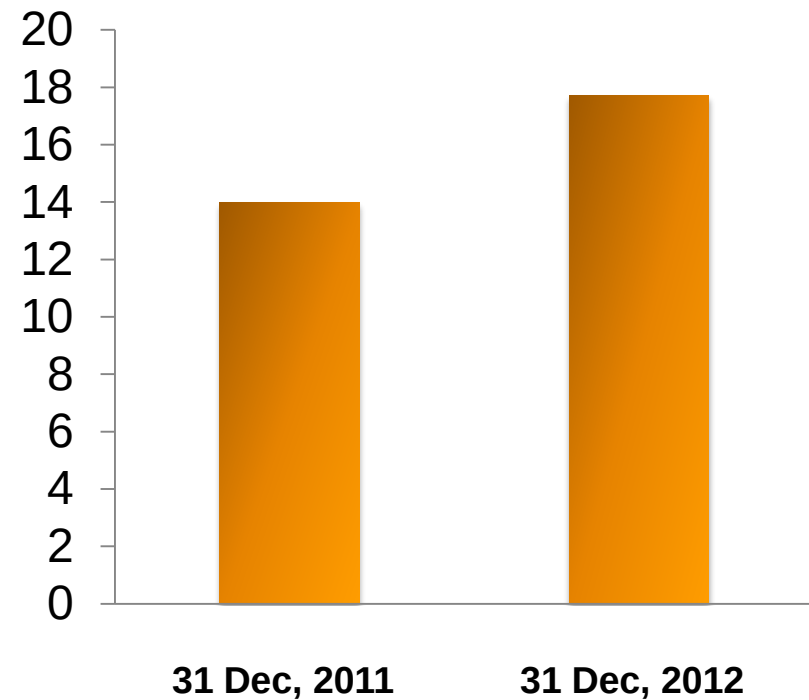


Stable development on a high level. Expansion initiatives. Acquisition of Ixxat

Investment portfolio

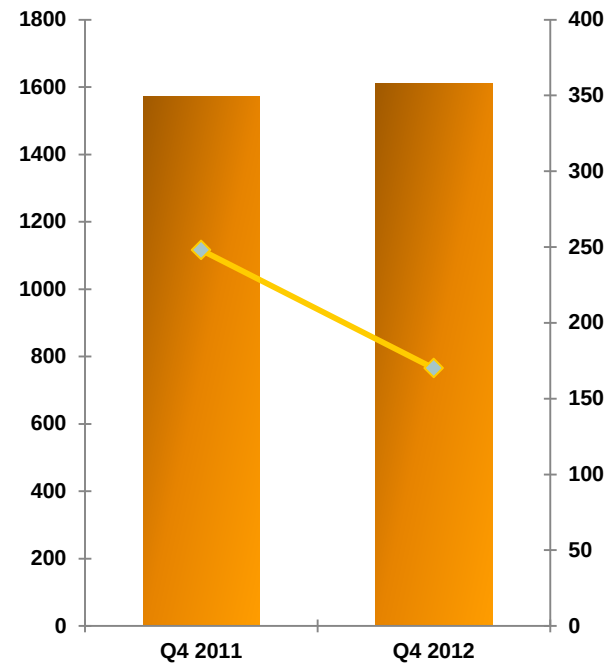
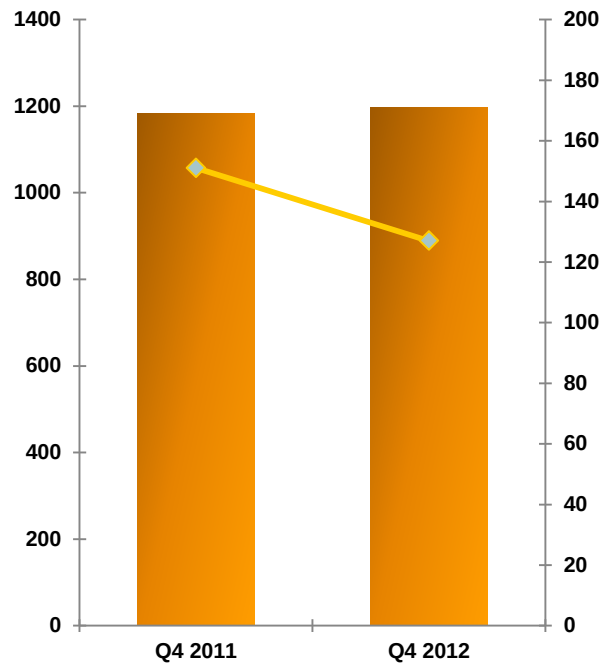


Market value investment
portfolio, billion SEK



The wholly owned operations Q4

Development per business area

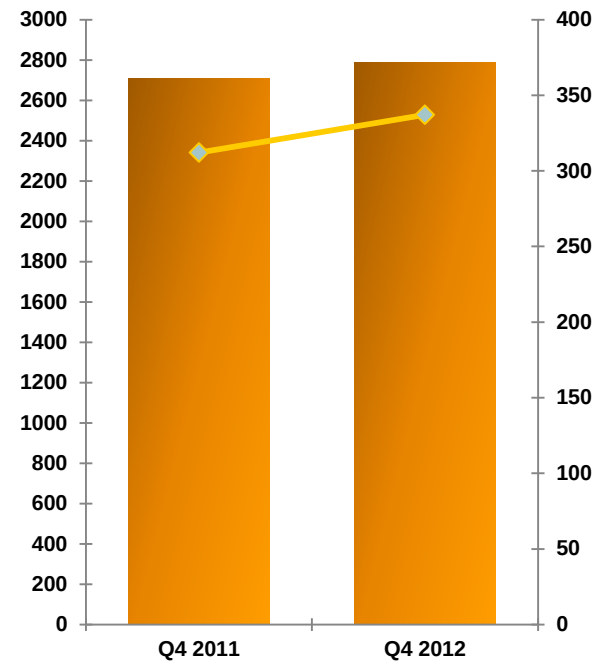
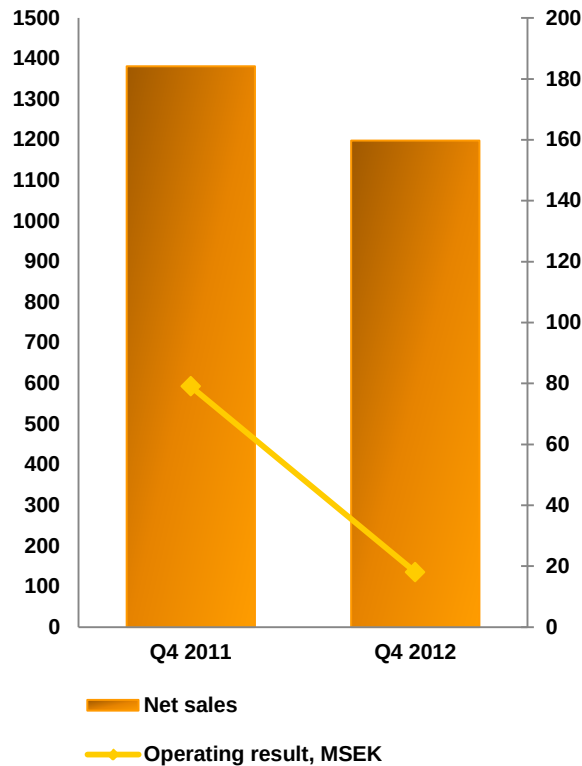


Net sales
Operating result, MSEK



The wholly owned operations Q4

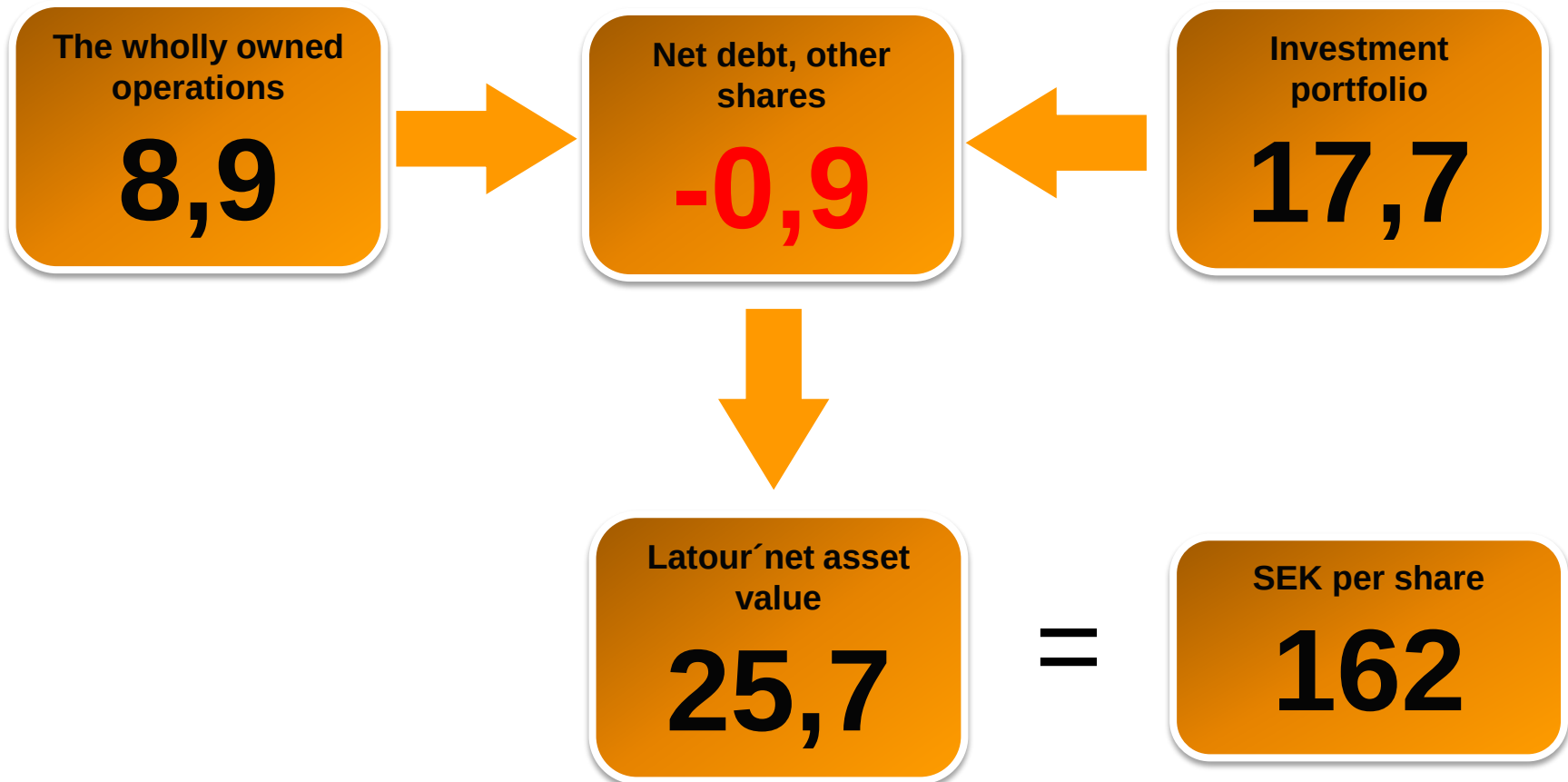
Development per business area





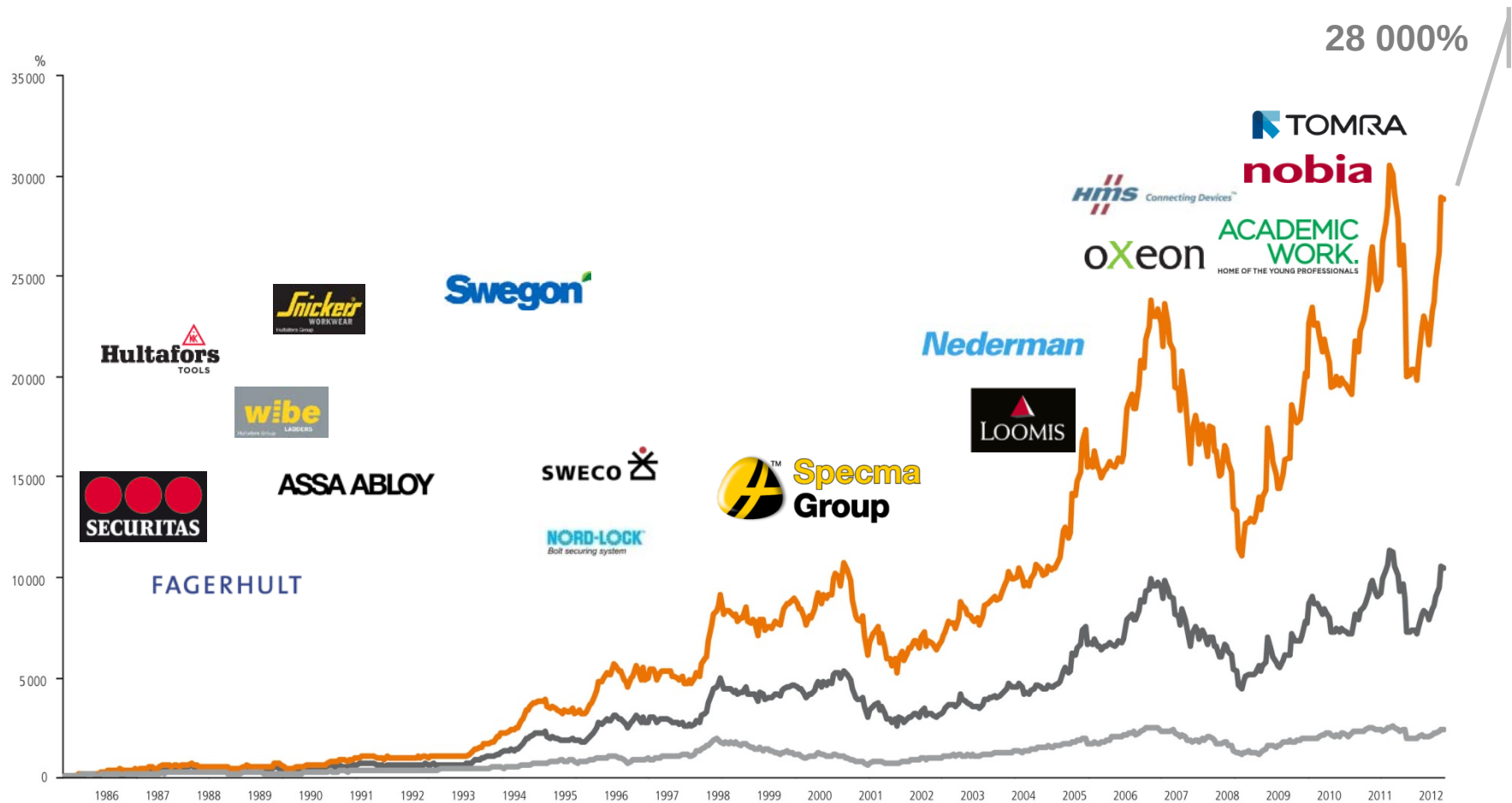
Latours net asset value

162 SEK by the end of December



Total return

Total return





Financial targets

Growth

at least

10%

Operating margin

at least

10%

Return on operating capital

at least

20%



Distribution policy

Received dividends
(Investment portfolio)

100%

Net profit
(wholly owned operations)

40-60%



Expansion step by step

International growth with proprietary products

