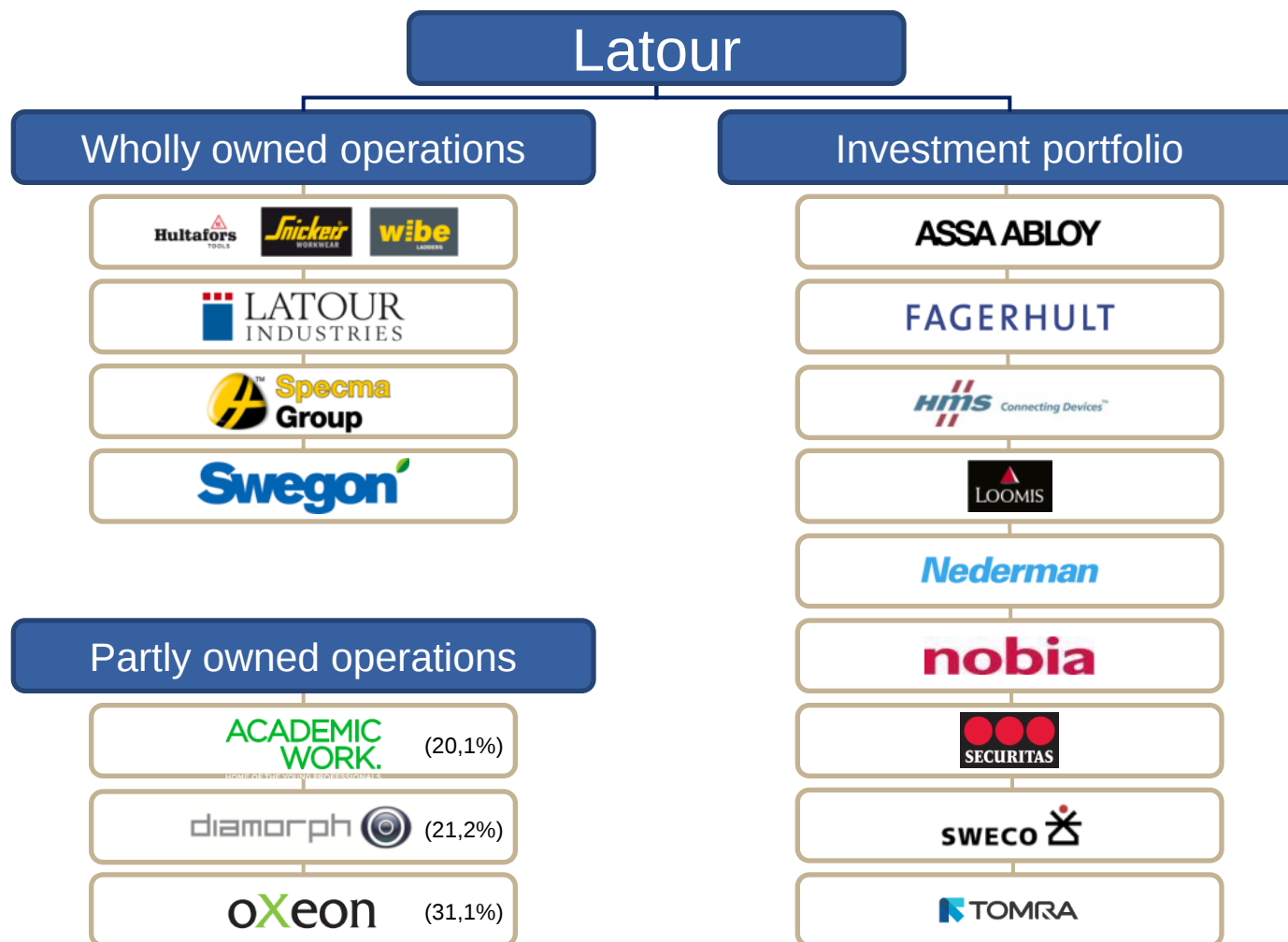


Investment AB Latour

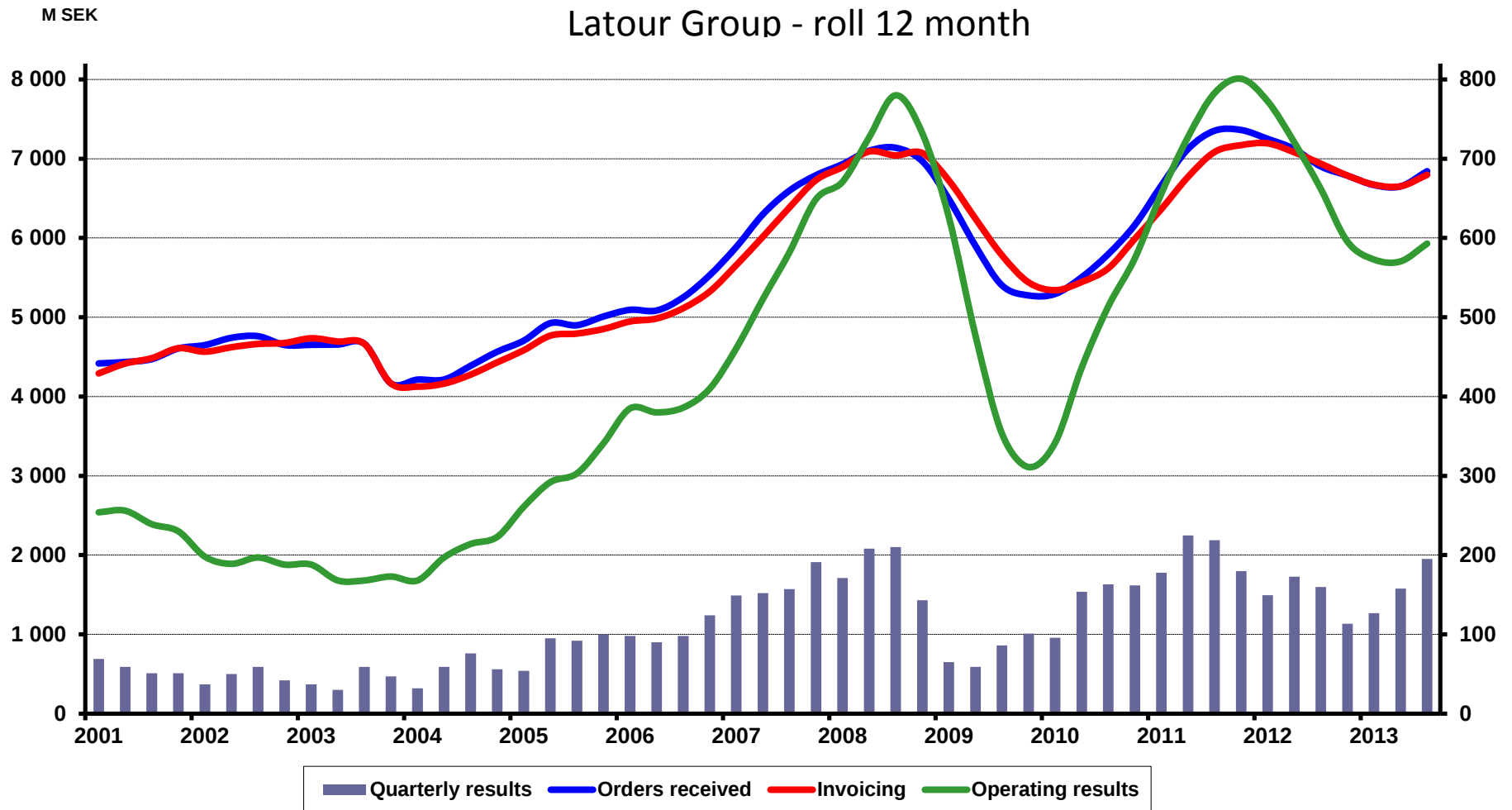
Interim report January – September, 2013



Focus on long-term value creation



Slowly improving market climate



Acquisitions during the year

Acquisitions



- MBL/ABU, Polen



- Nordtec, Italien



- Swegon



- Walter Meier, Germany



- Lidens Slip, Skepplanda
- Trollhättans Verkygssliperi, Trollhättan
- Teroteknisk Service, Tangen, Norge



- RCS AG, Switzerland



- Kiruna Hydraulik

Divestments

Focus on profitable growth



Acquisitions and organic growth.

FAGERHULT

Acquisition of I-Valo. Strong profit improvement.

Nederman

Integration of EFT. Volatile market conditions.

nobia

Margin improvement continues.

ASSA ABLOY

Continued acquisitions and profitable growth.



Stabilized development. Improved margins.

SWECO 

Profitable continued growth. Integration of Vectura.

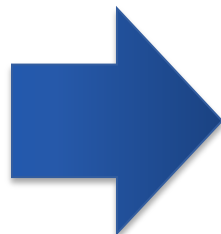


Continued improved margins.

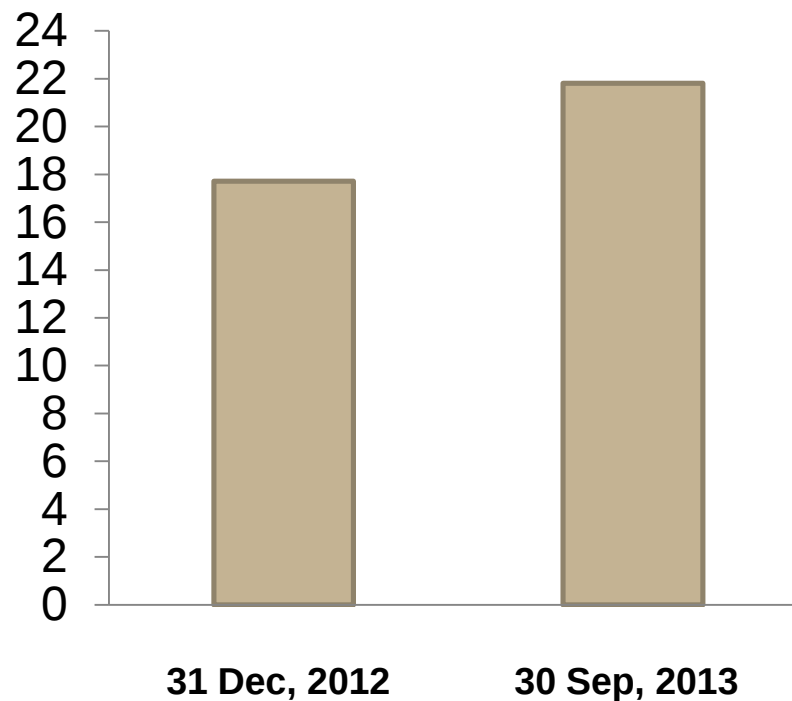


Organic and acquired growth. Increased profit.
Integration of Ixxat.

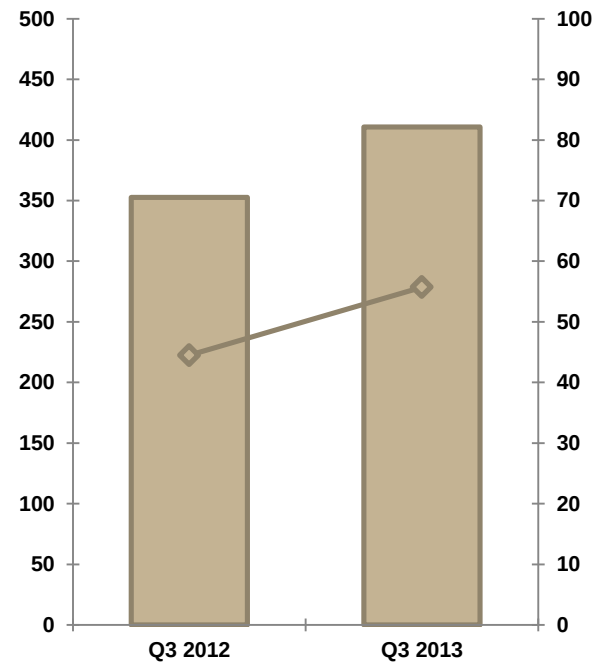
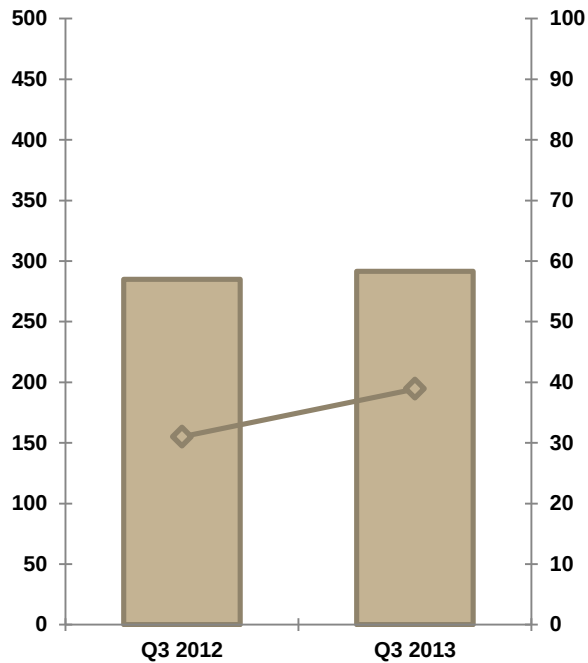
Investment portfolio



Market value investment
portfolio, billion SEK

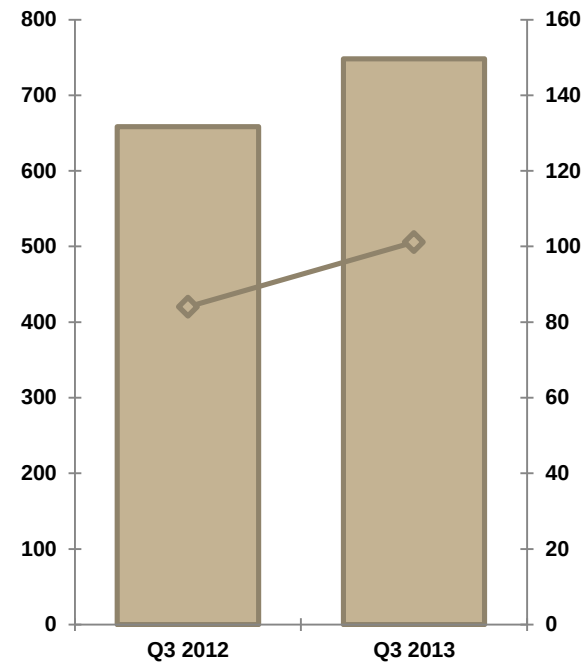
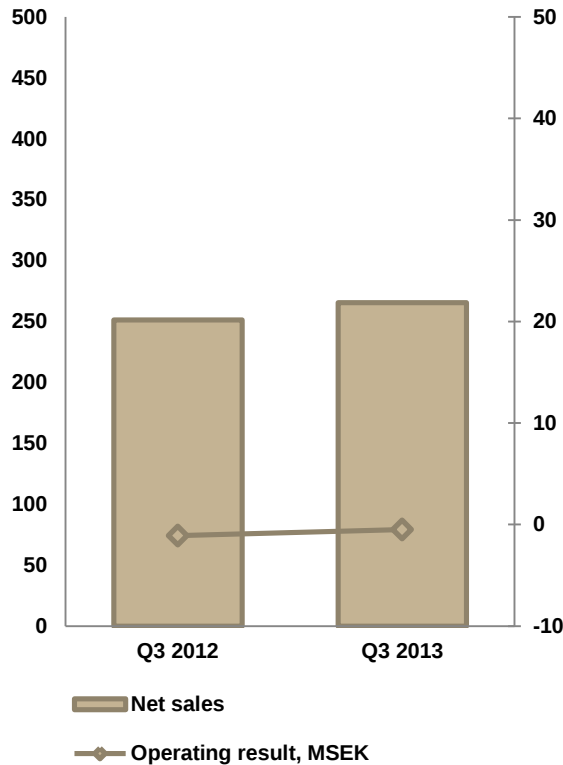


Development per business area

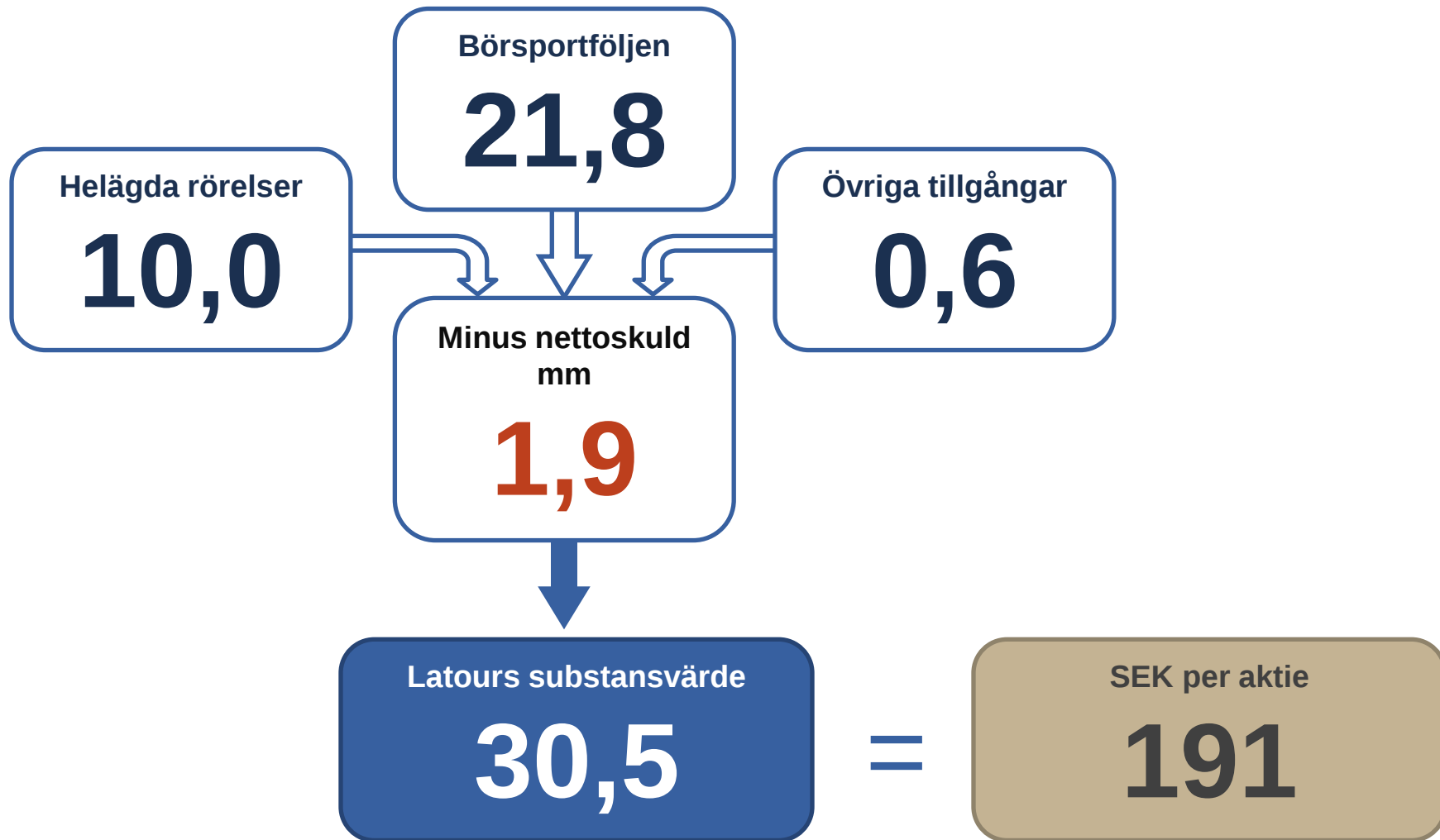


Net sales
Operating result, MSEK

Development per business area

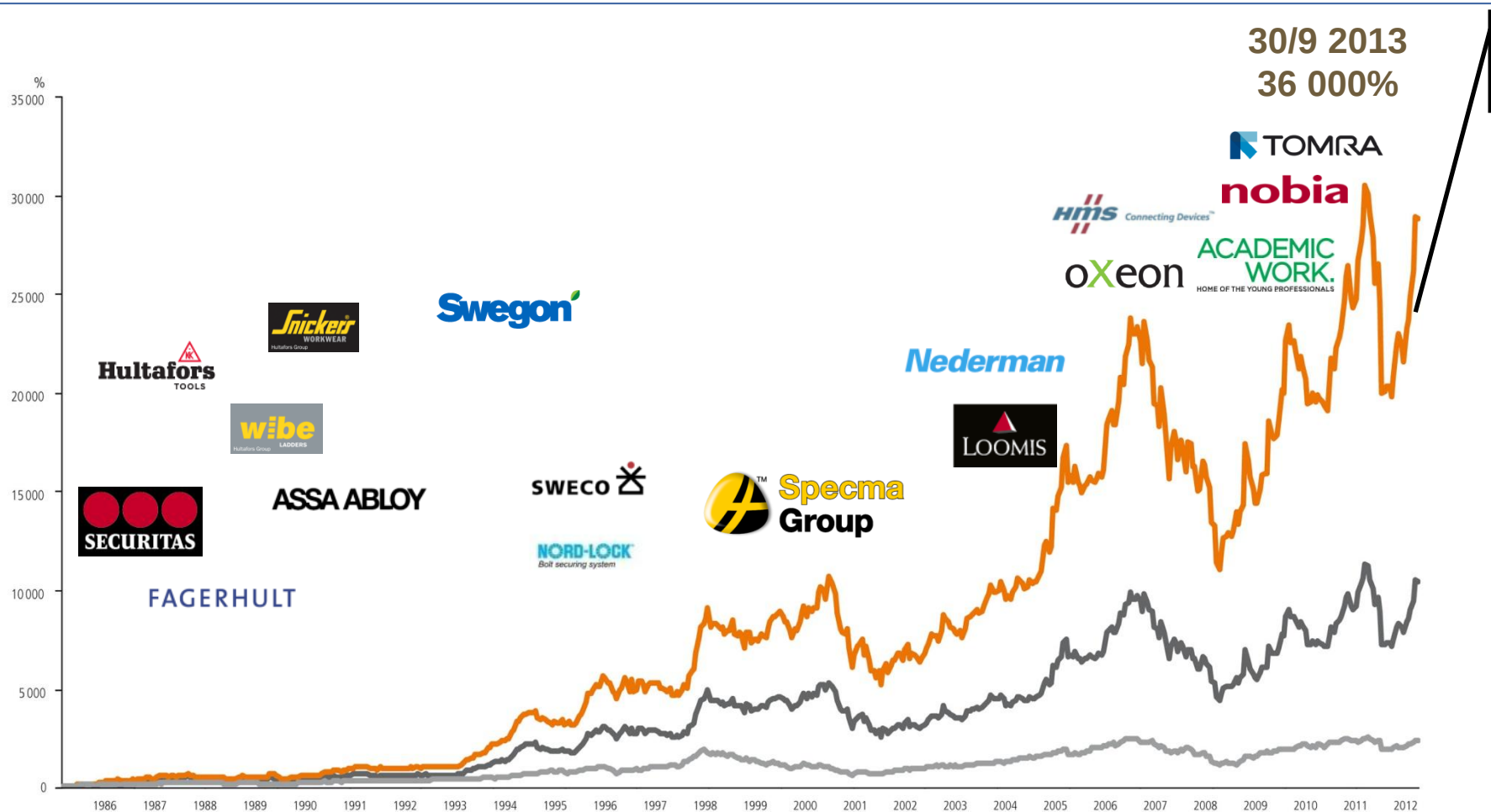


191 SEK by the end of September



Total return

Total return



Financial targets

Growth

>10%

Operating margin

>10%

Return on operating capital

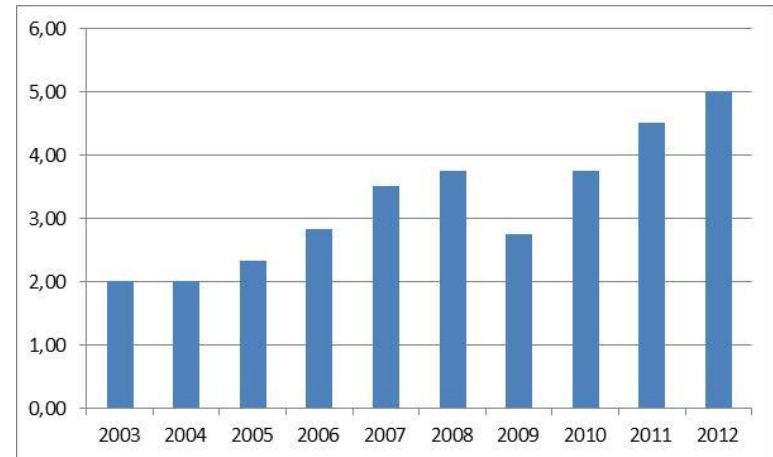
>20%

Distribution policy, long-term trend

Distribution policy

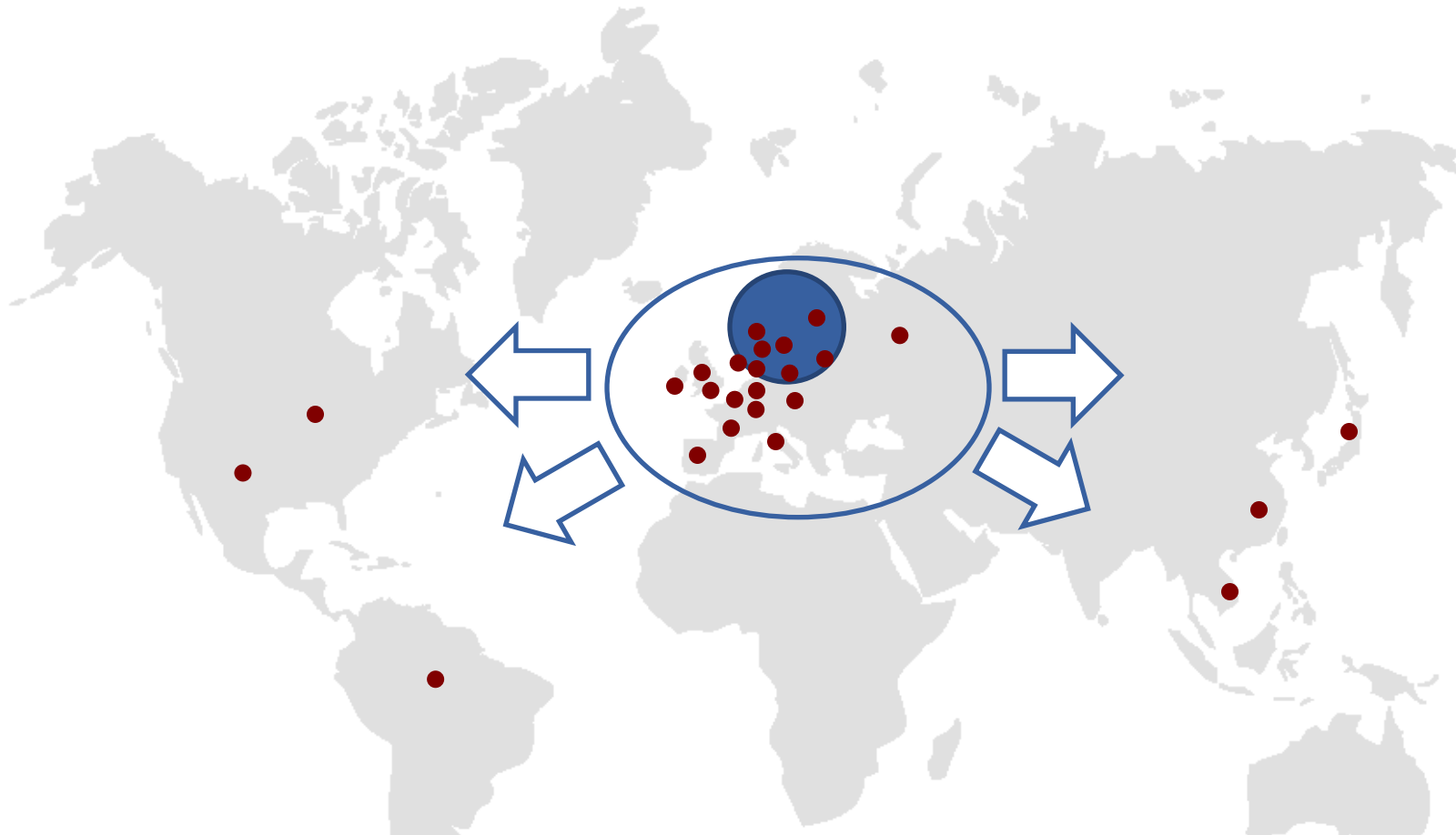
Received dividends
(Investment portfolio) **100%**

Net profit
(Wholly owned operations) **40-60%**



Expansion step by step

International growth with proprietary products



Net sales outside the Nordic region

2003: 20 %

2011: 39 %

2012: 41 %