



**Swegon**

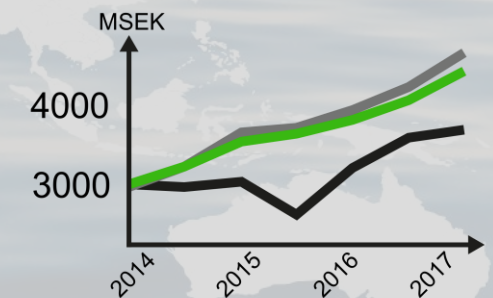
The Indoor Climate Company

# The Swegon World

## Quick facts

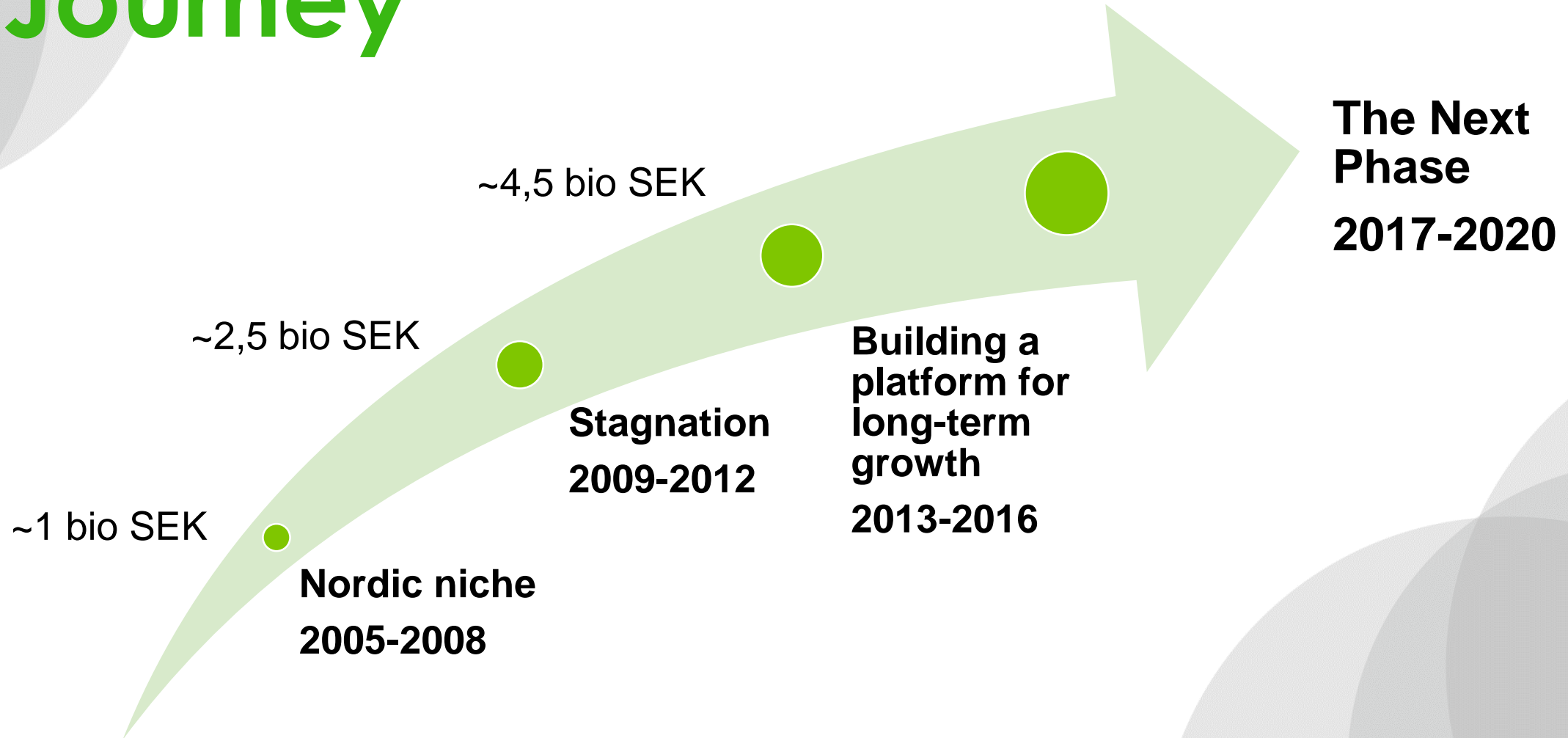
2 200 Employees  
15 Production sites  
17 Countries with own sales and service organisation  
<40 Countries with sales representatives

## R12 Sales / Order intake / EBIT





# Transformation Journey



# Increasing focus on indoor air quality

Mold

Draught

CO<sub>2</sub>

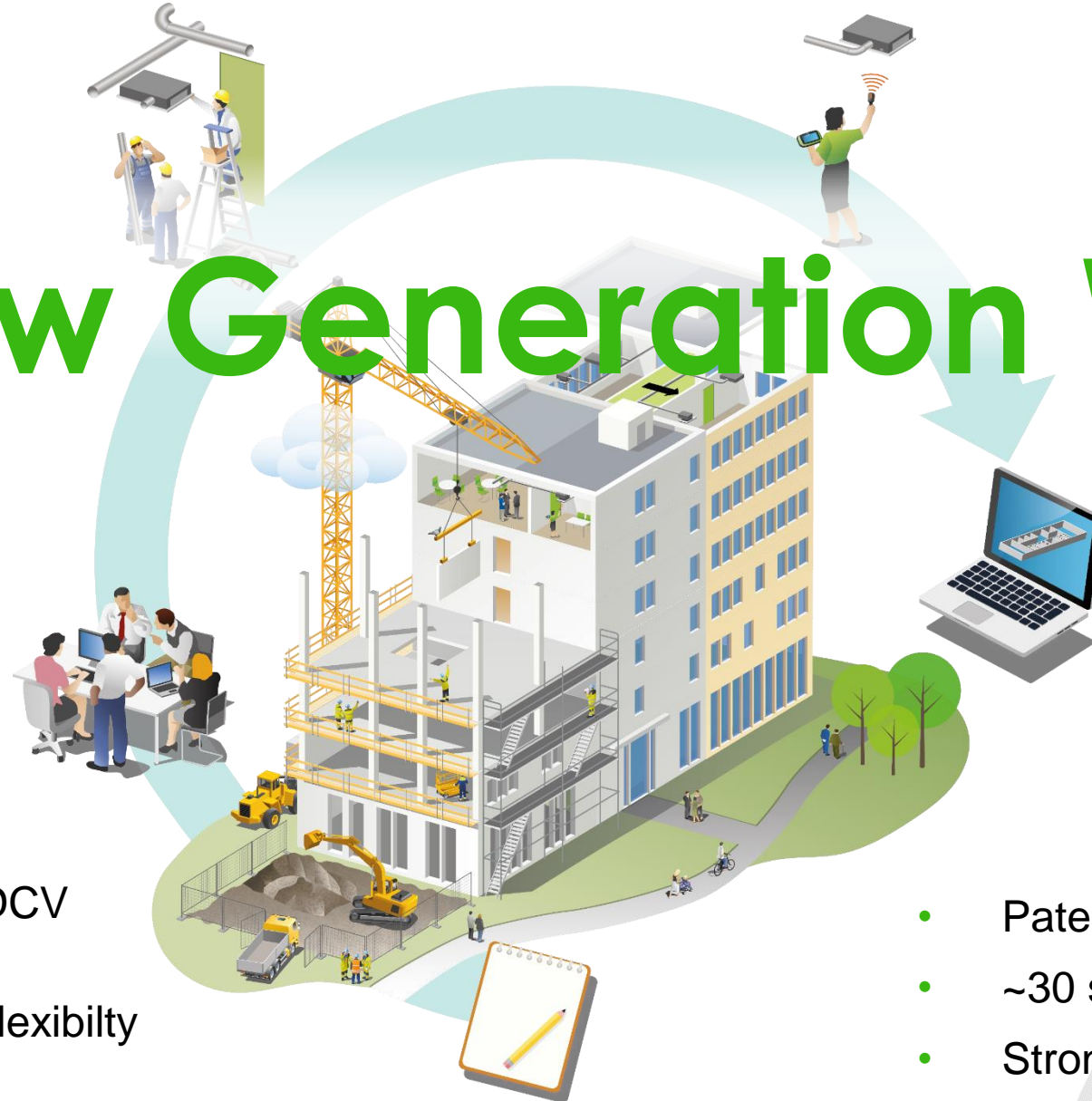
Cold

Radon

Hot

VOC

# New Generation WISE



- The most advanced DCV system on the market
- Easiness, savings & flexibility

- Patented wireless technology
- ~30 systems already commissioned
- Strong pipeline

# "Connected 24/7"



900.000  
Logins

NETFLIX

70.017  
Hours watched



676.370€  
Spent online

You Tube

4.1 Million  
Videos viewed



342.000  
Apps downloaded

Google

3.5 Million  
Search queries

What happens on the Internet in  
**60 seconds?**



1.8 Million  
Snaps created



452.000  
Tweets sent



Instagram

46.200  
Posts uploaded



40.000  
Hours listened

Linked in

120  
Accounts created



156 Million  
E-mails sent

tinder

990.000  
Swipes



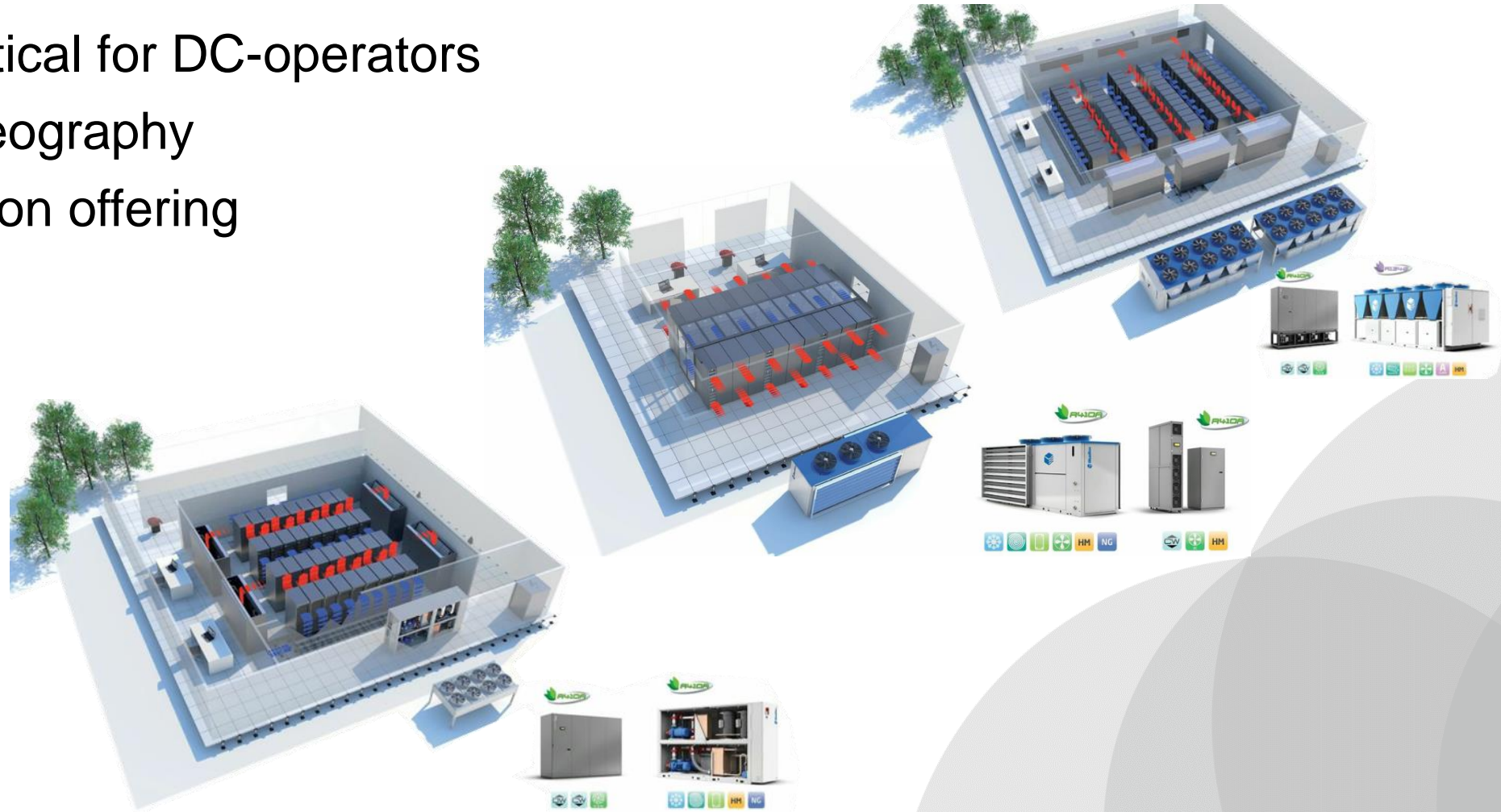
# 170 000 000 000 MB/minute

According to Cisco Global Networking Index (2017)



# Swegon Data Centre Initiative

- Business Critical for DC-operators
- Beneficial Geography
- Strong Swegon offering







# Making life easier for our customers

- Connected products
  - Blueye
  - Swegon Connect
- Digital tools for our customers
  - AHU designer, IDC Designer, ESBO...
- Minority share in Everbyte (IT)
  - Thermodynamic optimisation tool for chillers/HPs



# Factory 4.0



# ”Kvänum 4.0”

- Cost competitive footprint through automation
- Kvänum most modern European AHU factory
- Close to markets





**Tack – Thank You – Kiitos!**