

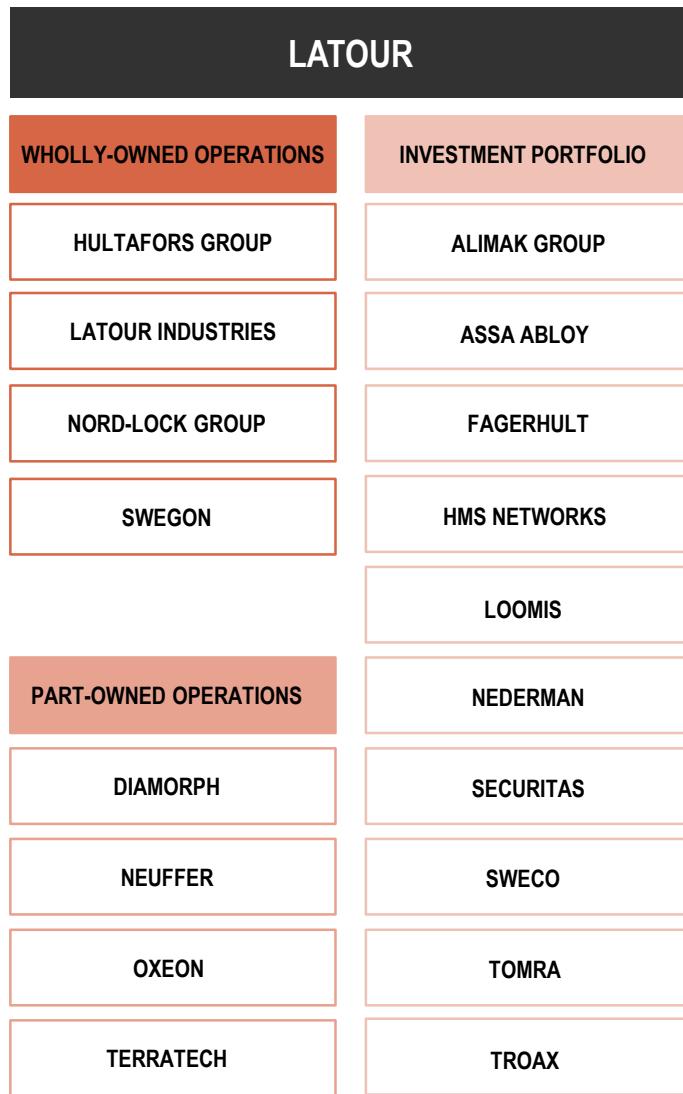
Year-end report 2017

# Investment AB Latour



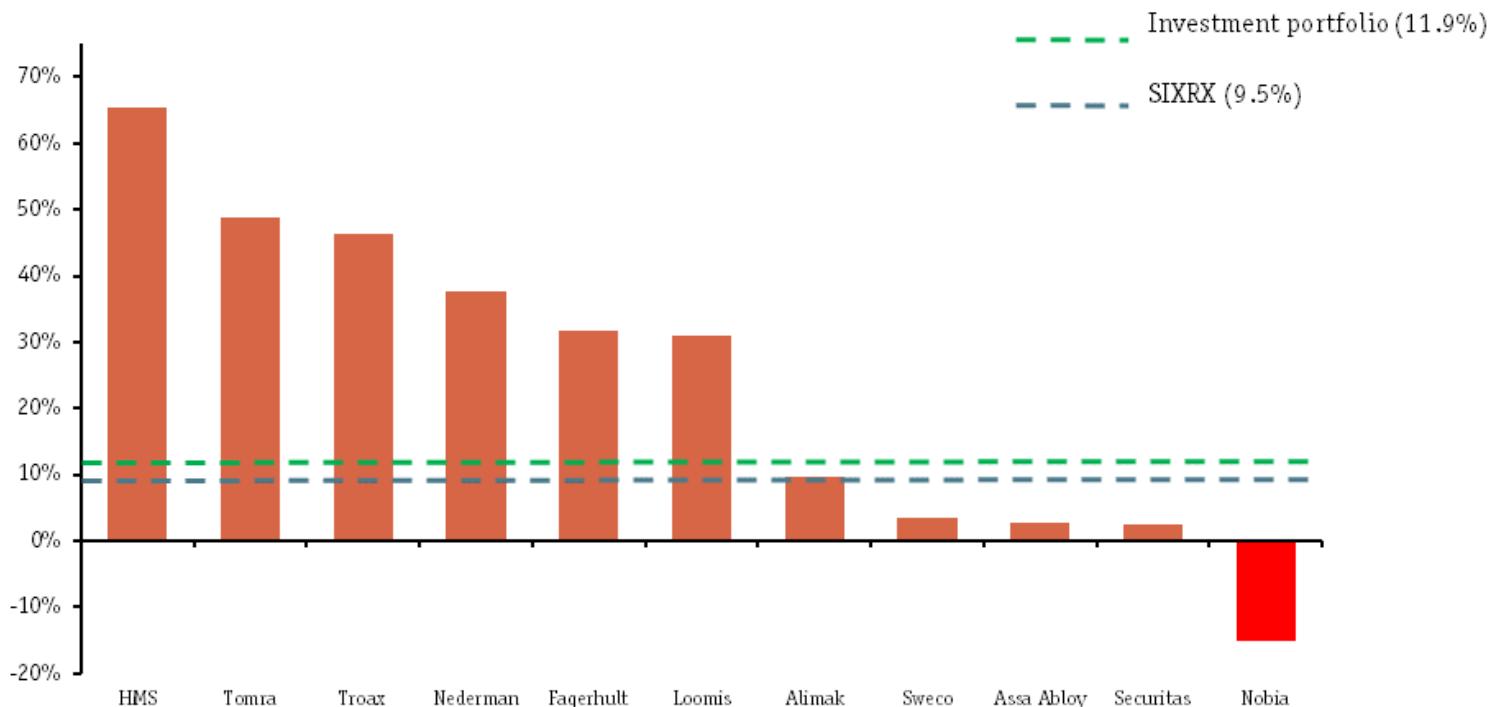
Latour – a mixed investment company

# Focus on long-term value creation



Highlights in the investment portfolio

# Total return for the portfolio



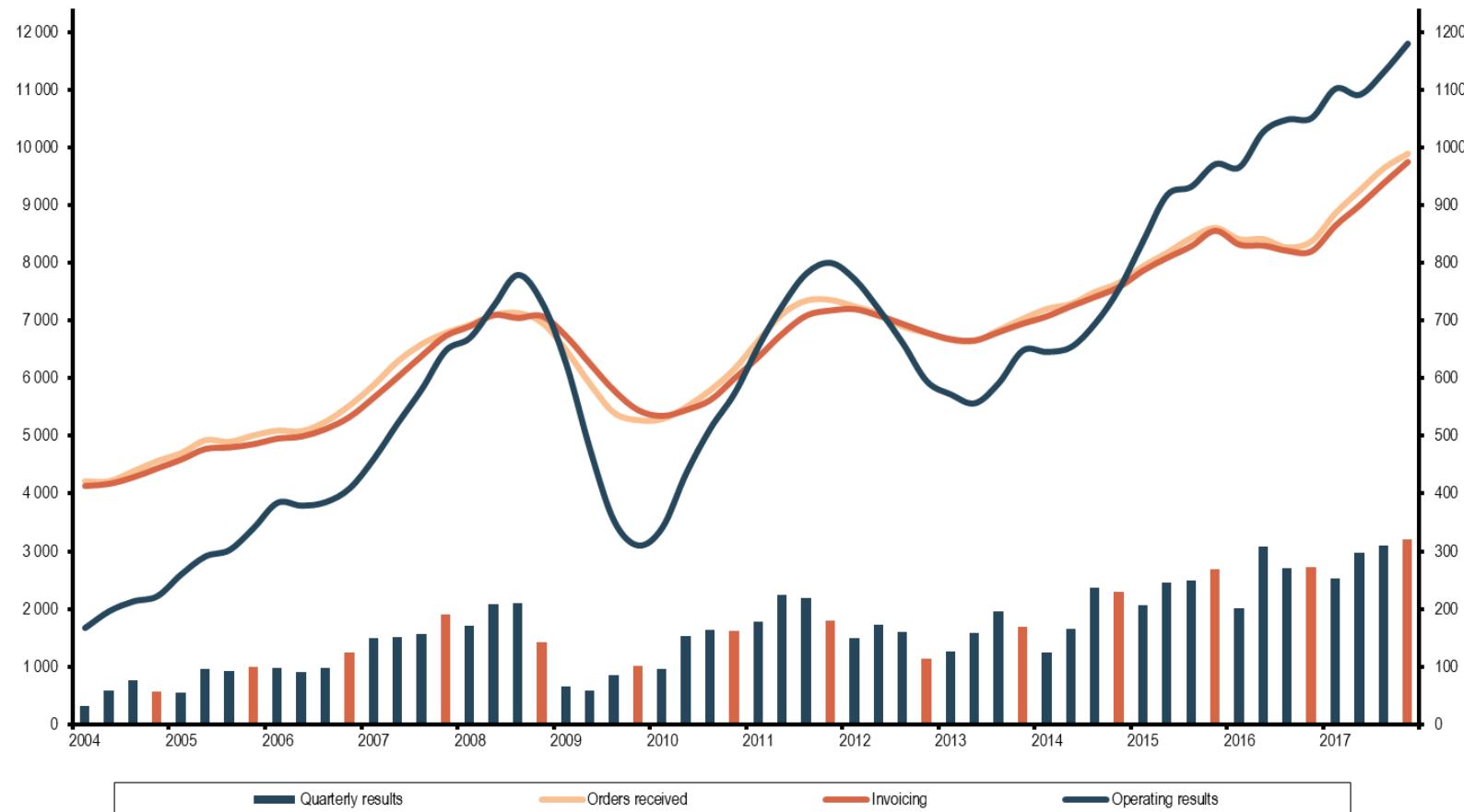
The total return including share price growth and dividend, for each investment company compared with the SIXRX benchmark index.

The wholly-owned operations

# Strong development

M SEK

Latour Group - roll 12 month



The wholly-owned operations

# Transactions during the year

**HakaSer Oy**

**ALIMAK GROUP**

**NODA**  
O&O Intelligent Systems

**micor®**

**AAT®**

**VIMEC**

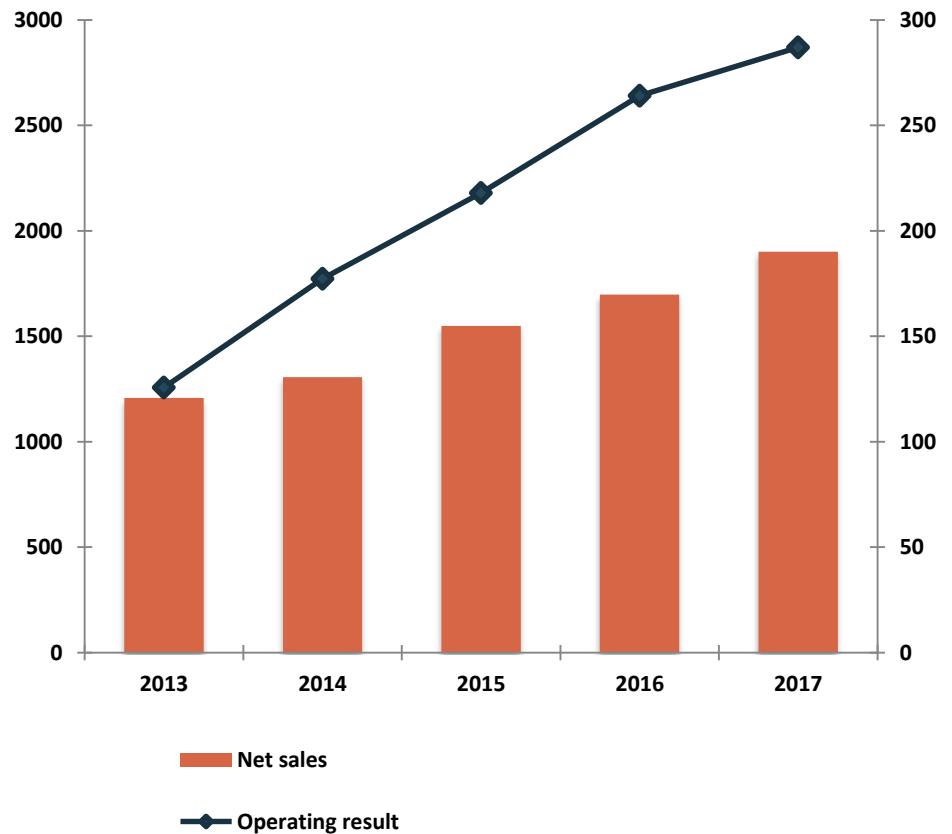
**SAFEGARD SYSTEMS**  
A Swegon Group company

**PUVAB**

 **LATOUR**

# Solid organic growth

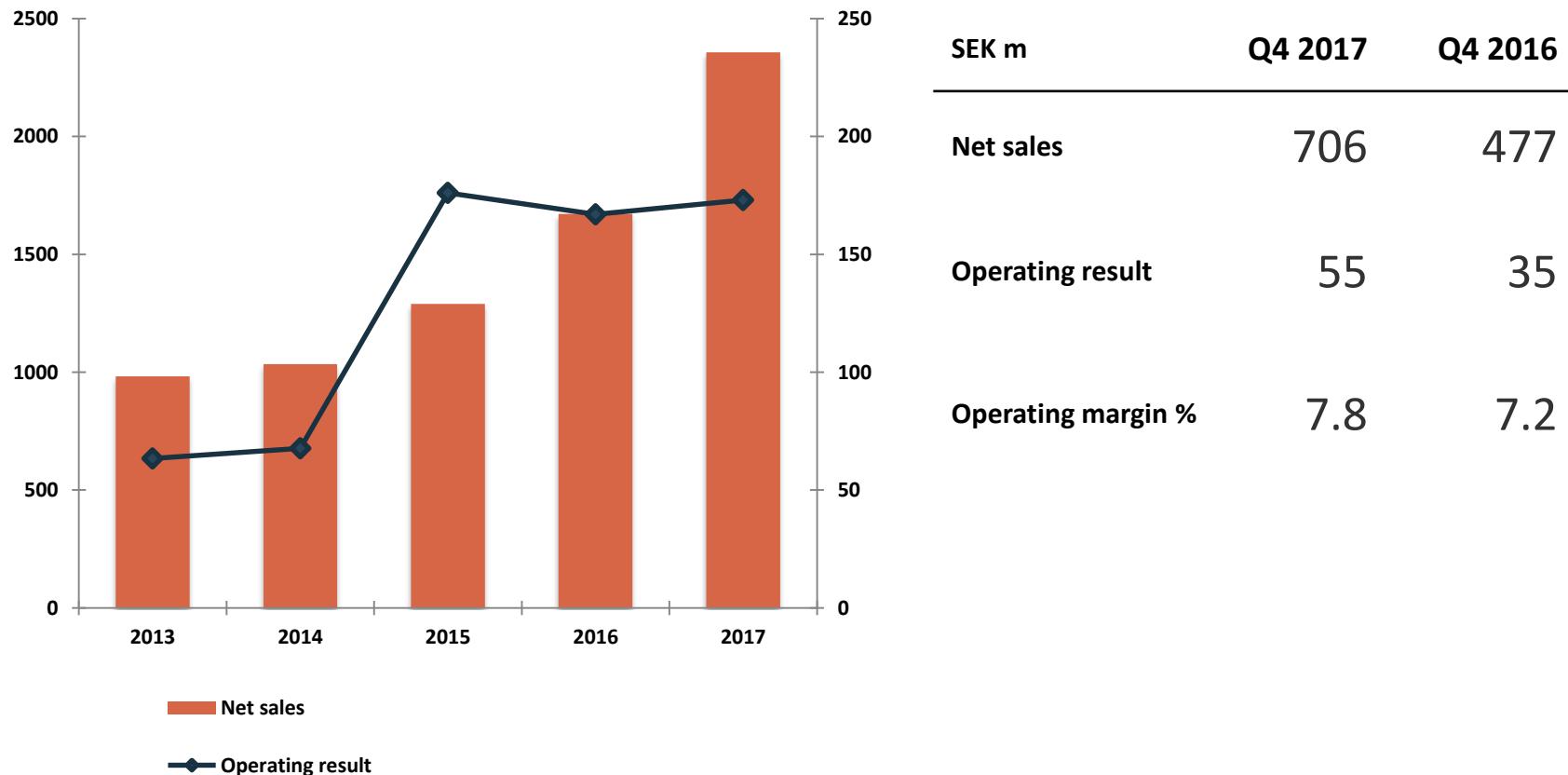
Development net sales and result, SEK M



	Q4 2017	Q4 2016
Net sales	542	498
Operating result	92	95
Operating margin %	17.0	19.1

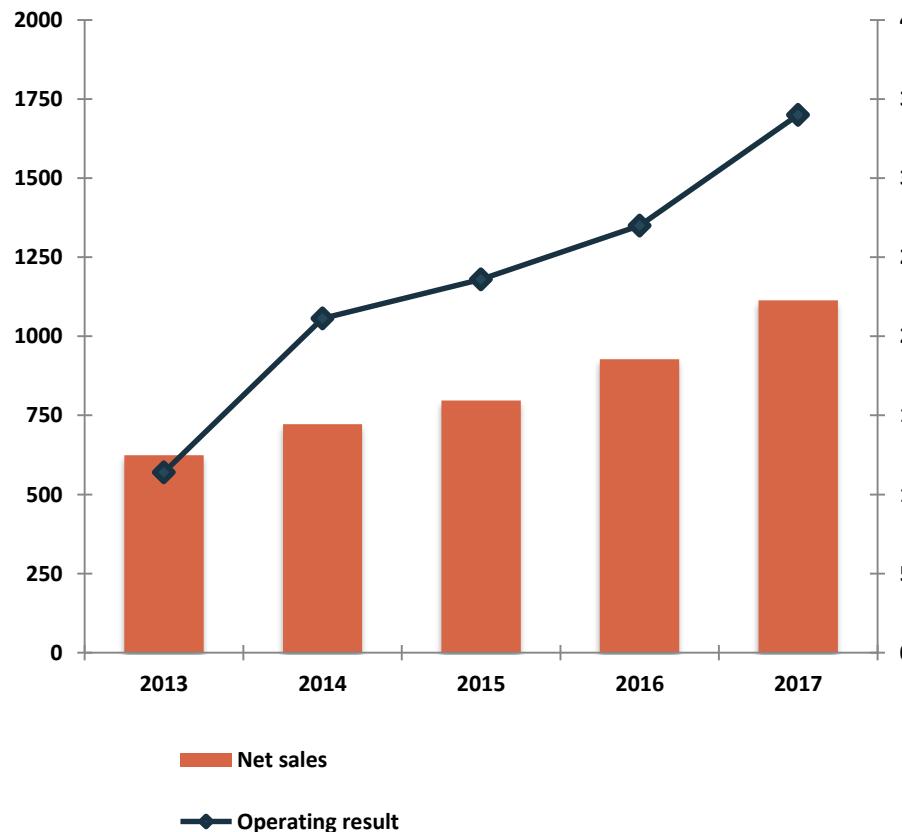
# Strong net sales

Development net sales and result, SEK M



# Strong organic growth

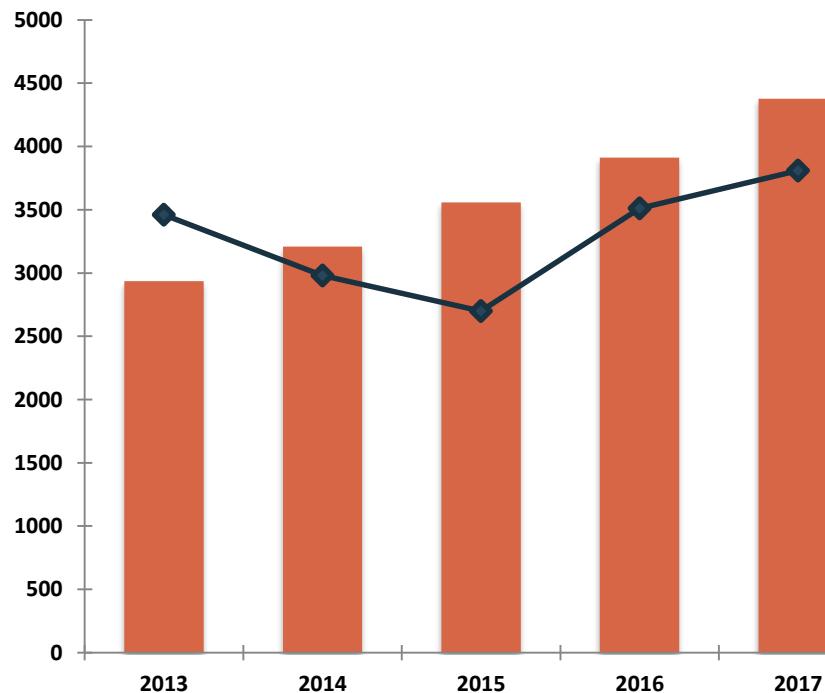
Development net sales and result, SEK M



	Q4 2017	Q4 2016
Net sales	268	240
Operating result	76	61
Operating margin %	28.3	25.6

# Transformation journey continues

Development net sales and result, SEK M



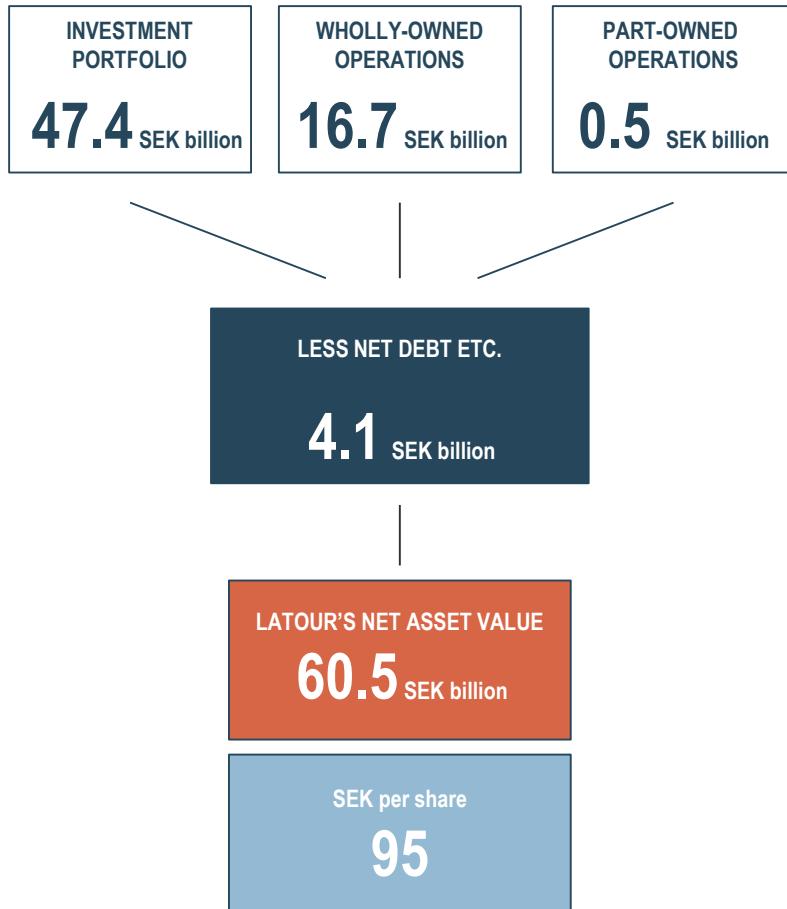
SEK m	Q4 2017	Q4 2016
Net sales	1 130	1 063
Operating result	98	81
Operating margin %	8.7	7.6

Net sales

Operating result

Net asset value per share

95 SEK by the end of December



Long-term perspective

## Financial targets

Annual growth

>10%

Operating margin

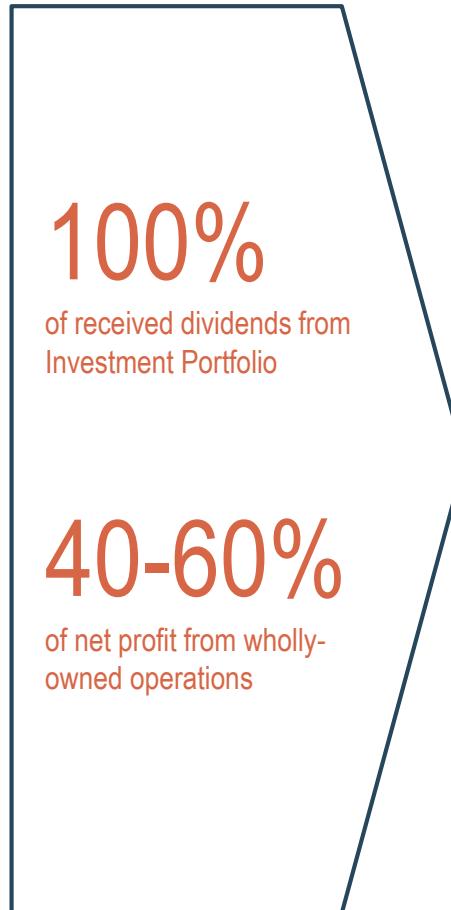
>10%

Return on operating capital

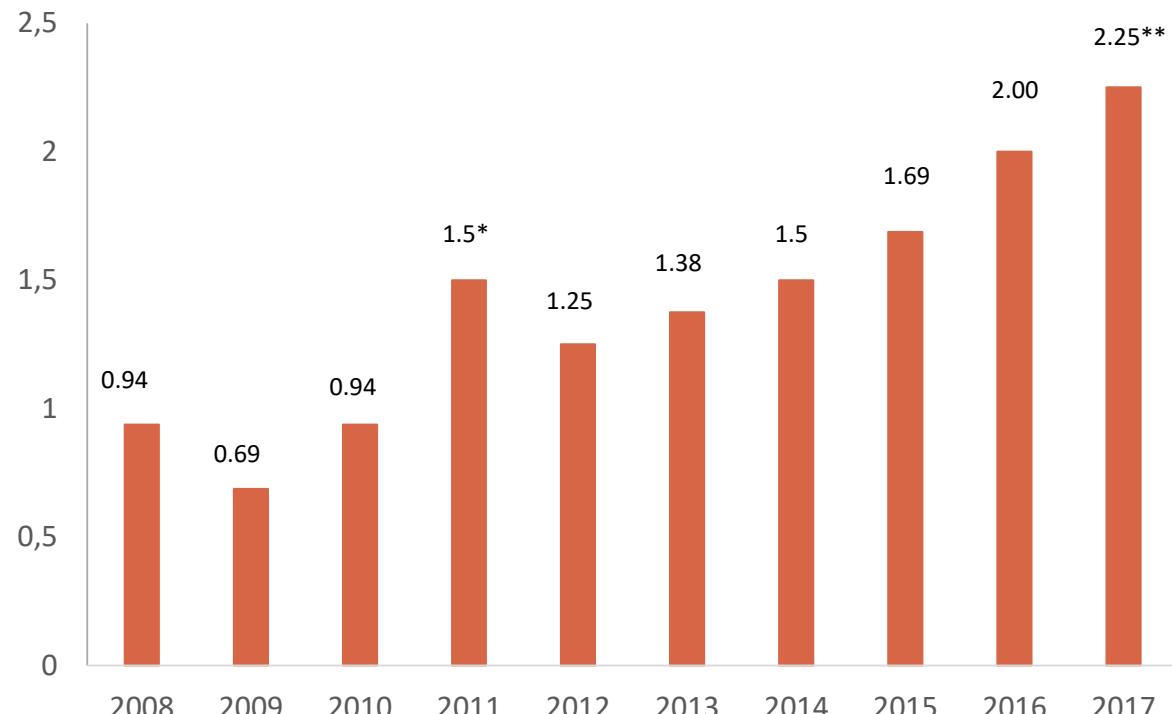
15 - 20%

## Financial performance and outlook

# Dividend increase



Actual yearly dividends 2008 – 2017  
SEK (adjusted for split 4:1 in June 2017)

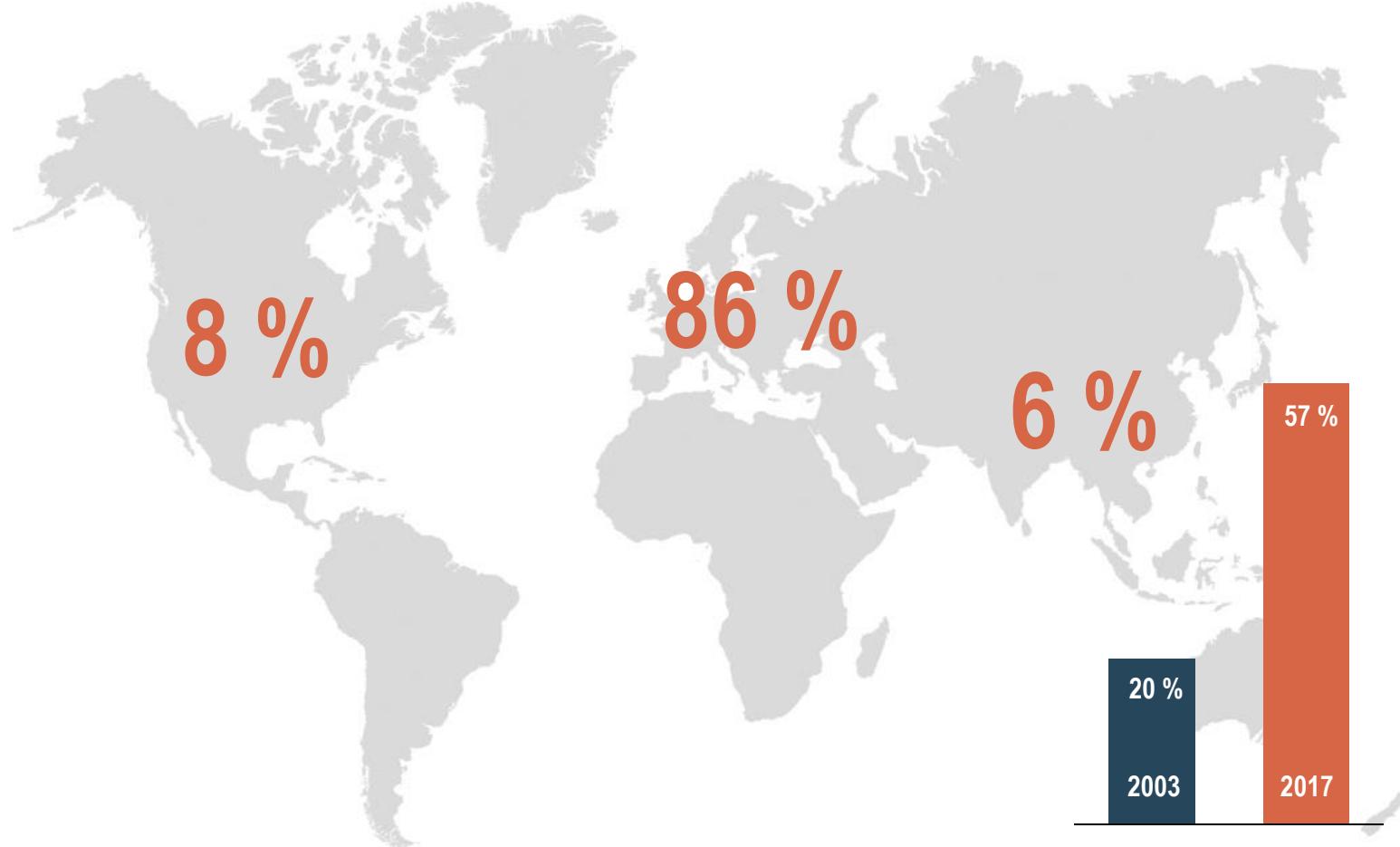


\* Extra dividend

\*\* Proposed dividend

Net sales outside the Nordic region

# International growth with proprietary products



Investment AB Latour

# Q&A

