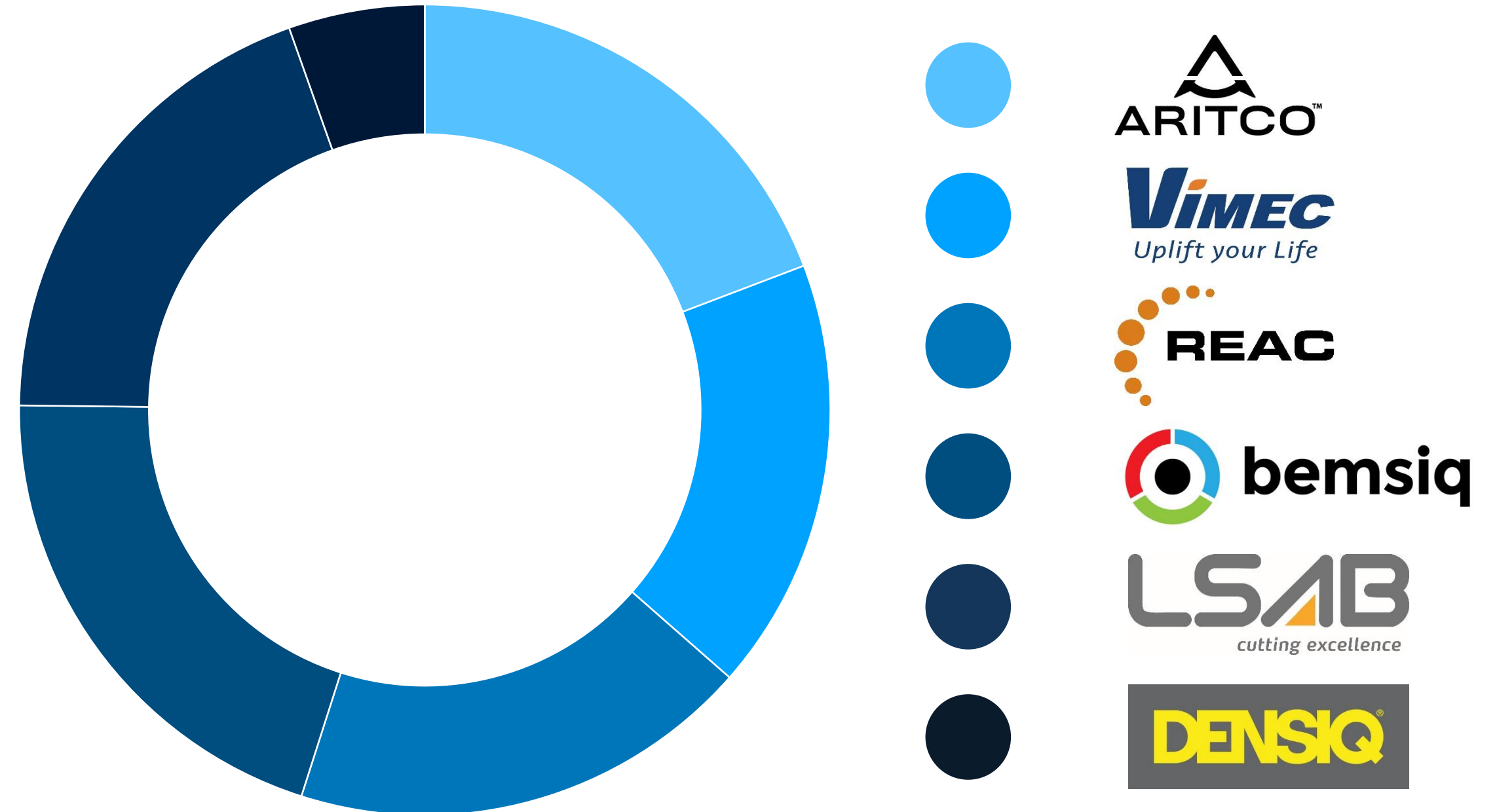


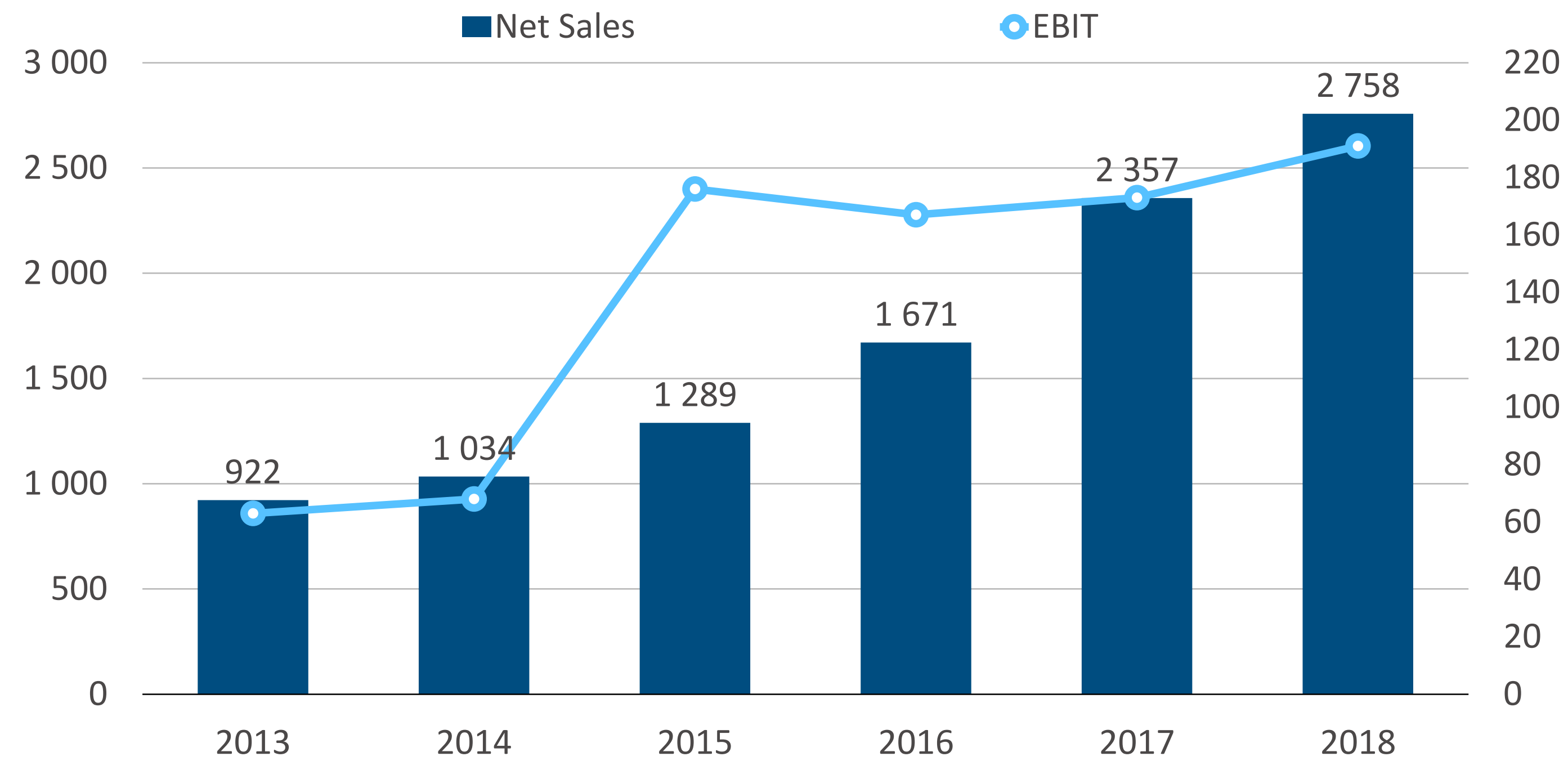
LATOUR
INDUSTRIES

The greenhouse for industrial companies with growth potential

- Revenue 2,758 MSEK
- 6 wholly owned holdings
- Net sales 150 – 600 msek
- Independently managed holdings



Latour Industries 2013 – 2018



Investment criteria for Latour Industries



Prospects for identified niche

Addresses identified trends

The industry is showing profitable growth

Favorable position in the value chain



Development potential in the company

Potential for geographic expansion

Next wave of development has begun

Latour adds value



Latour financial targets

10% average annual growth

10% operating margin

15-20% return on operating capital

FOCUS SEGMENTS

Latour Industries' segments

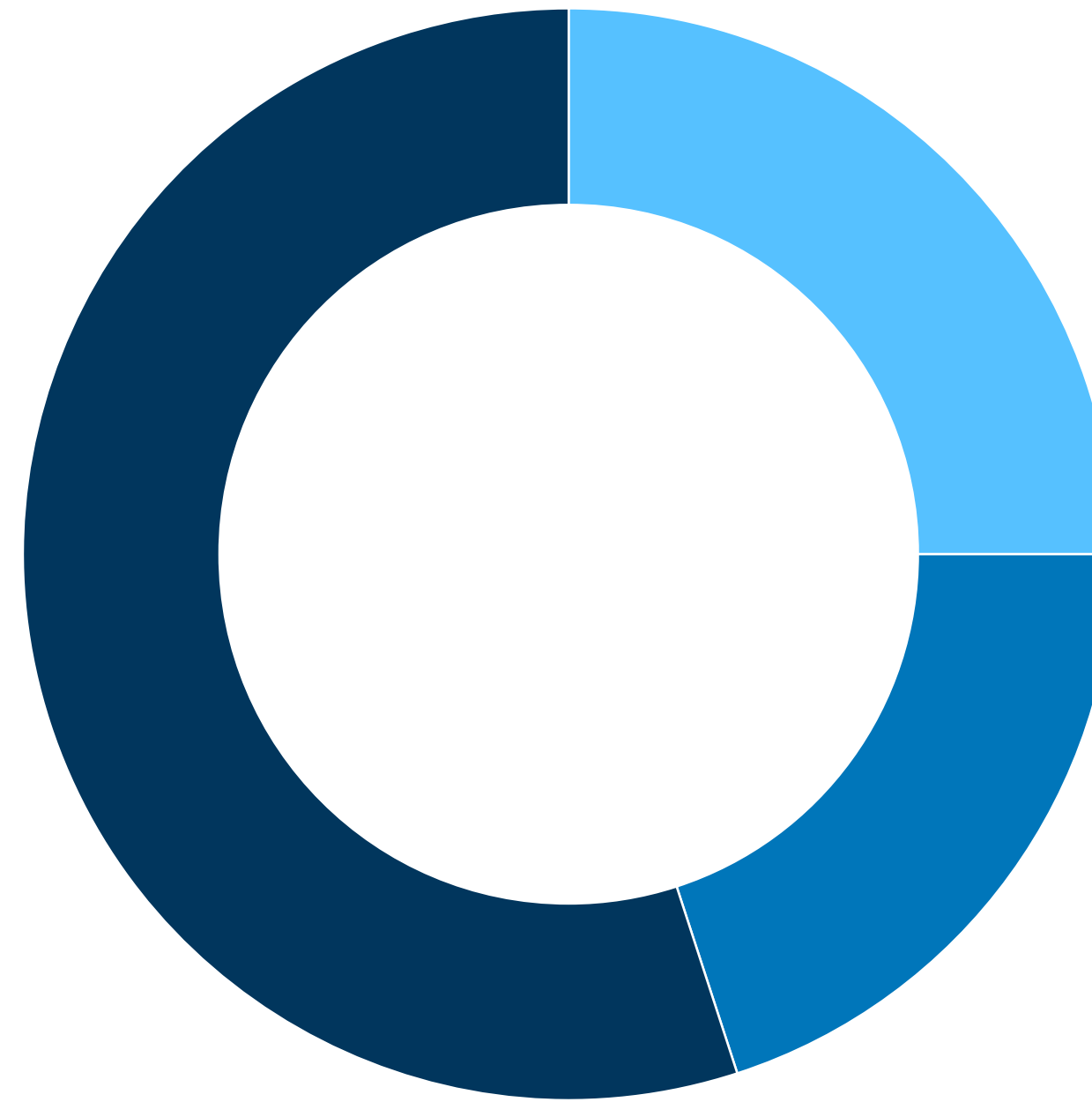
Industrial Services



Building Automation

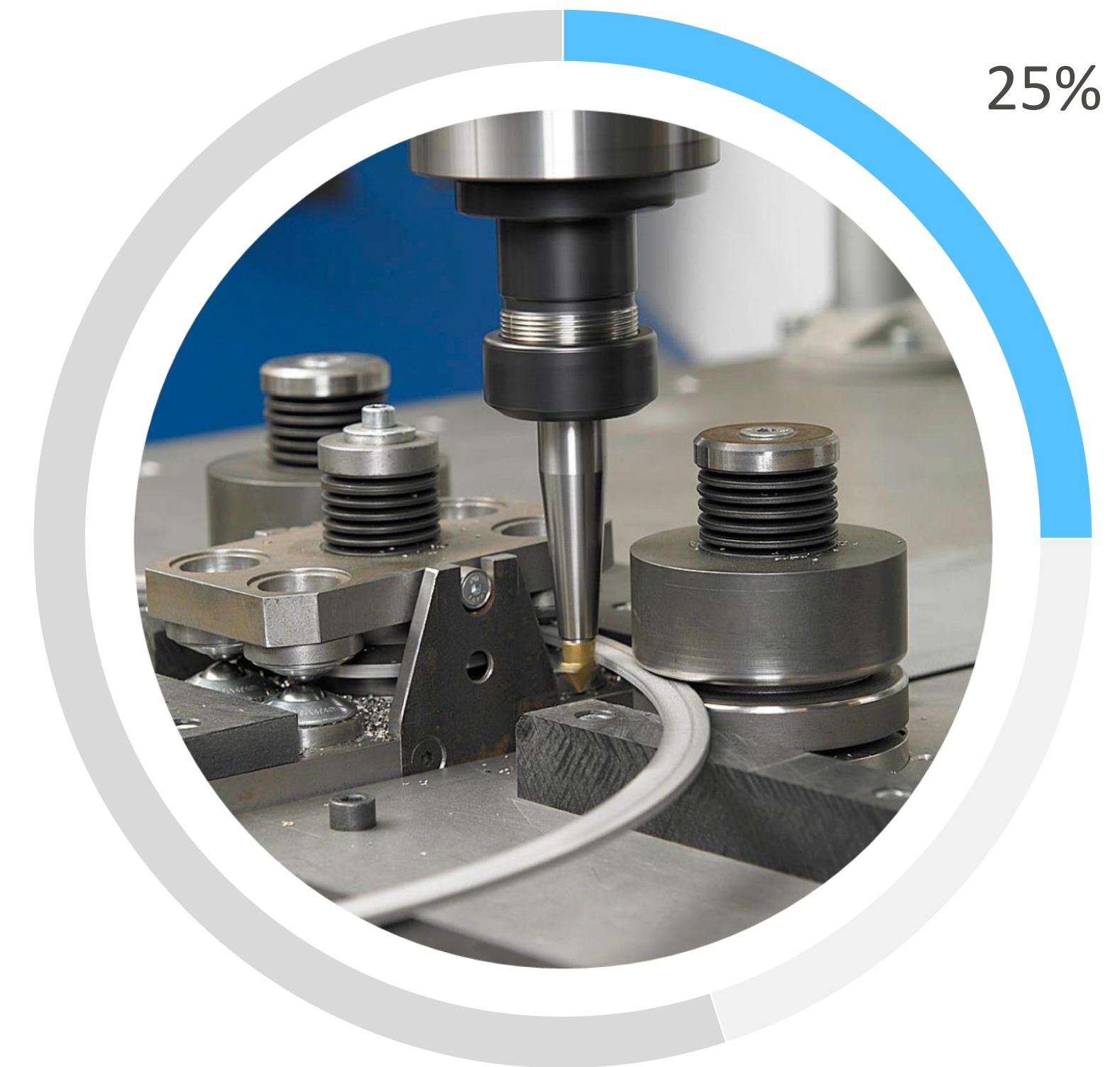


Accessibility and Mobility



Industrial services

Services and solutions enabling customers to improve the efficiency in their production process



Building Automation

Components and systems
supporting the digitalization
of smart buildings



Accessibility & Mobility

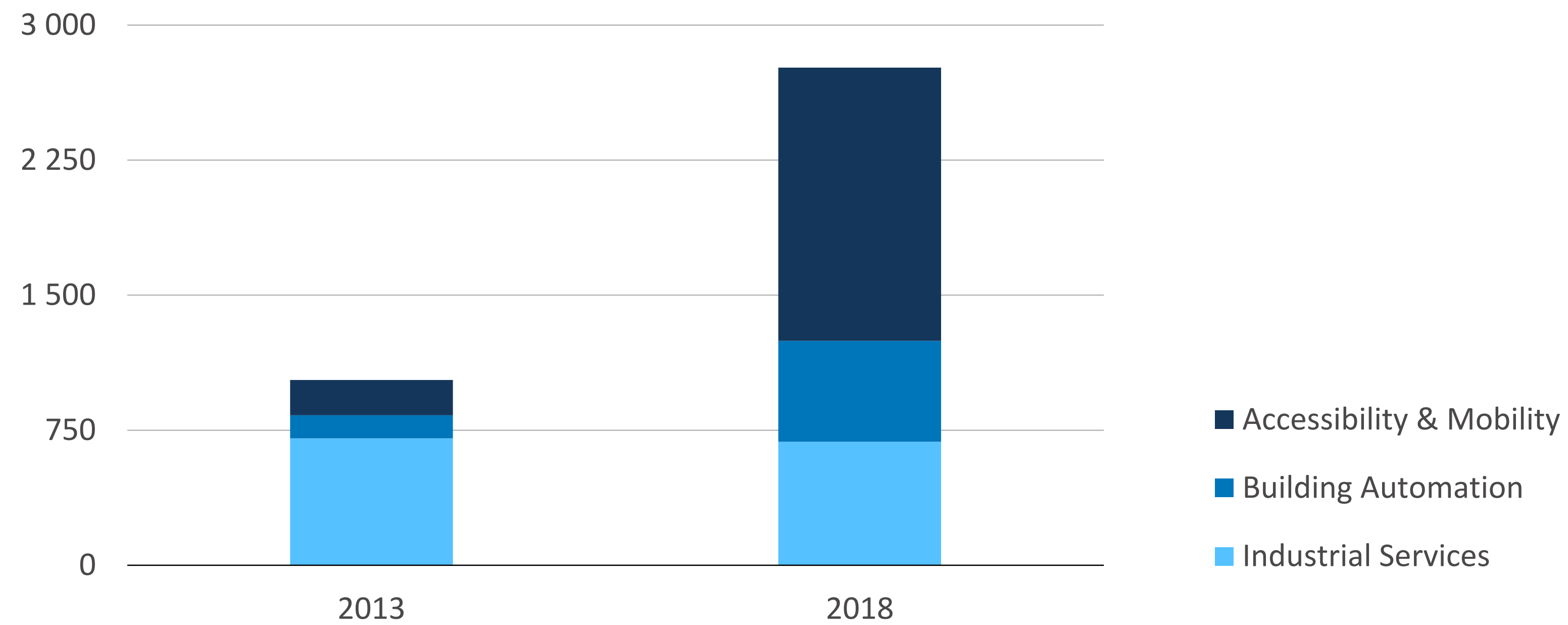
Improving the accessibility and mobility in homes and public spaces



55%



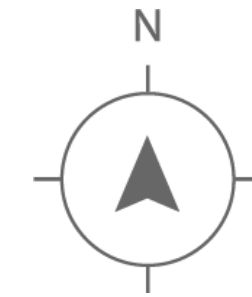
Latour Industries' revenue development by segment



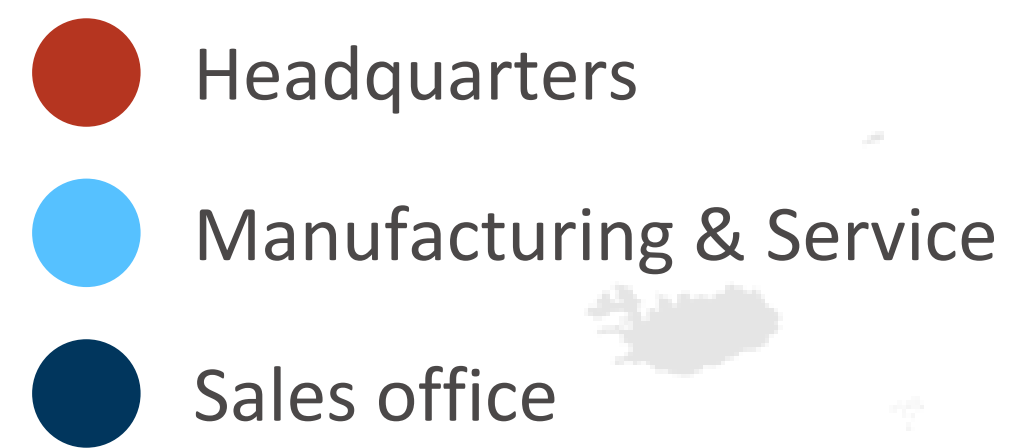
INTERNATIONAL GROWTH



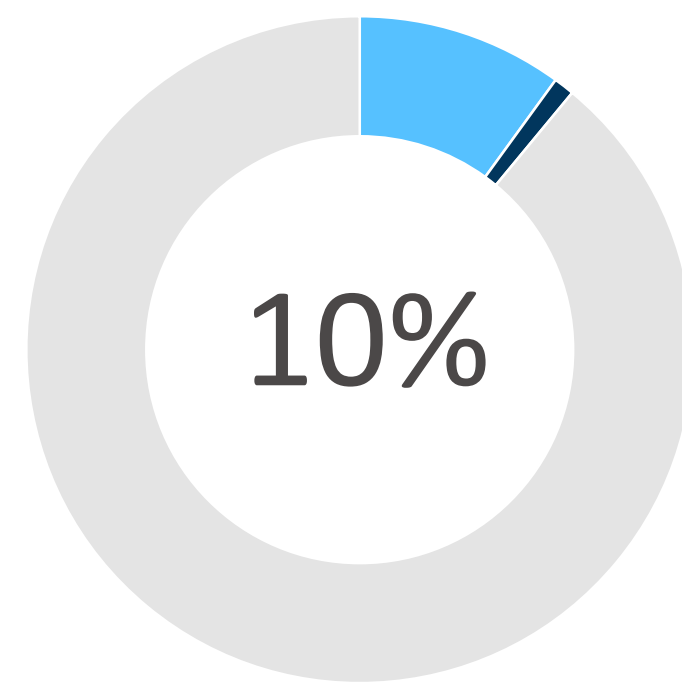
Latour Industries' footprint 2014



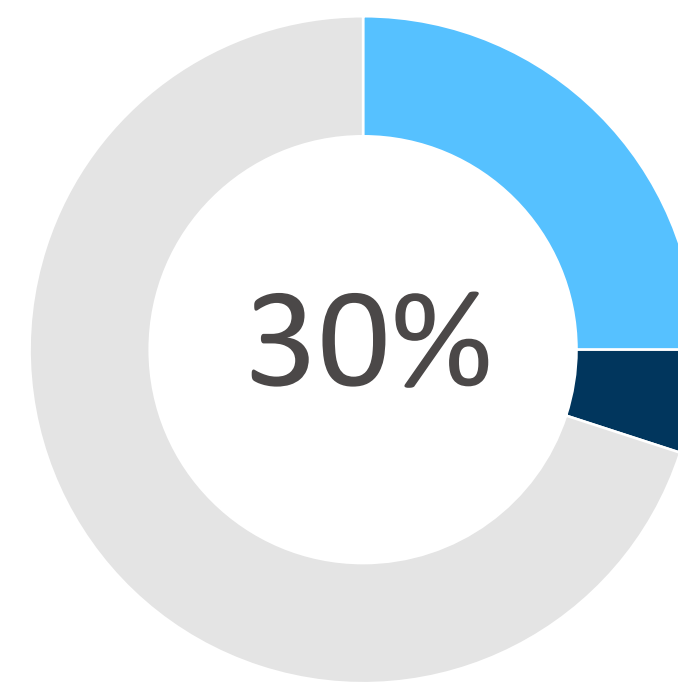
Latour Industries' footprint 2019



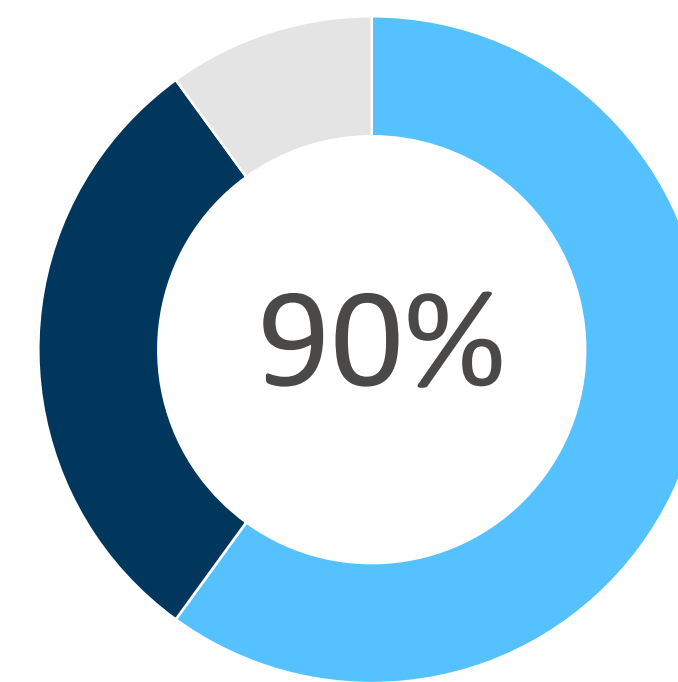
Internationalization by business segment



**Industrial
Services**



**Building
Automation**



**Accessibility
& Mobility**



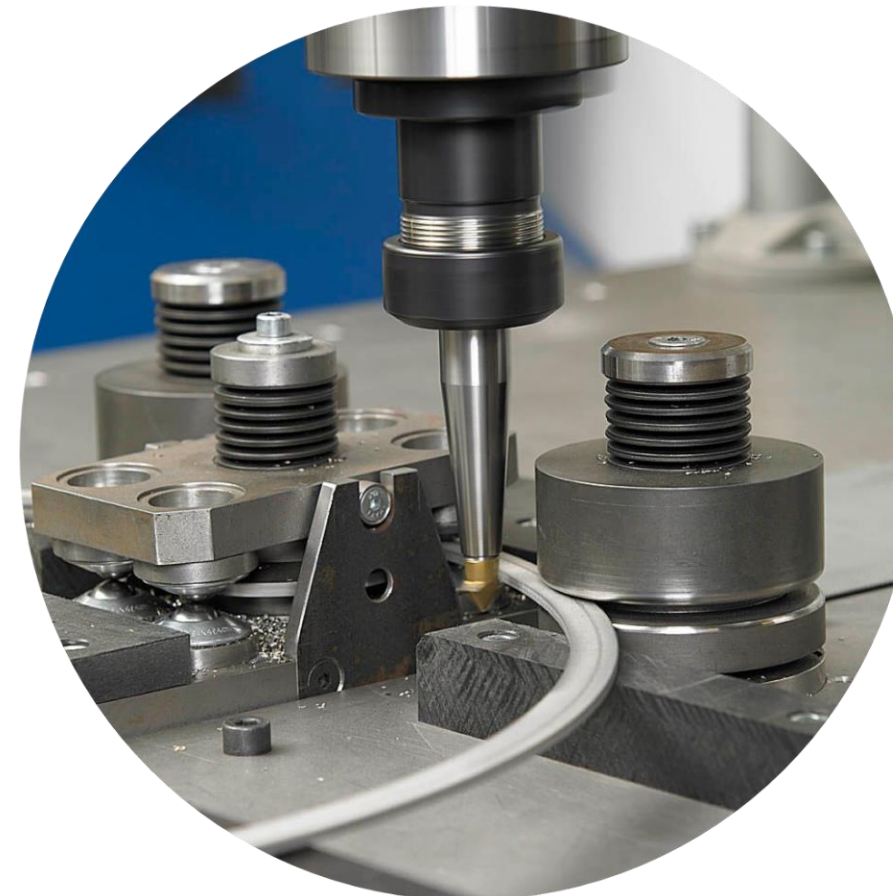
Continued growth and internationalization

- Profitable growth
- Innovation & Value creation
- Acquisitions



Continued growth and internationalization

- Profitable growth
- Innovation & Value creation
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Continued growth and internationalization

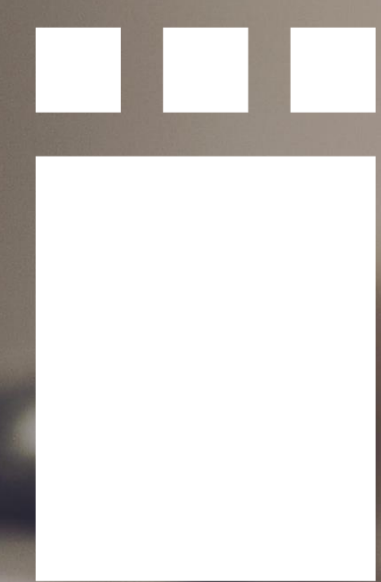
- Profitable growth
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- Acquisitions



Continued growth and internationalization

- Profitable growth
- Innovation & Value creation
- Acquisitions





LATOUR
INDUSTRIES



Tack!