# Interim report January – September, 2015 Investment AB Latour

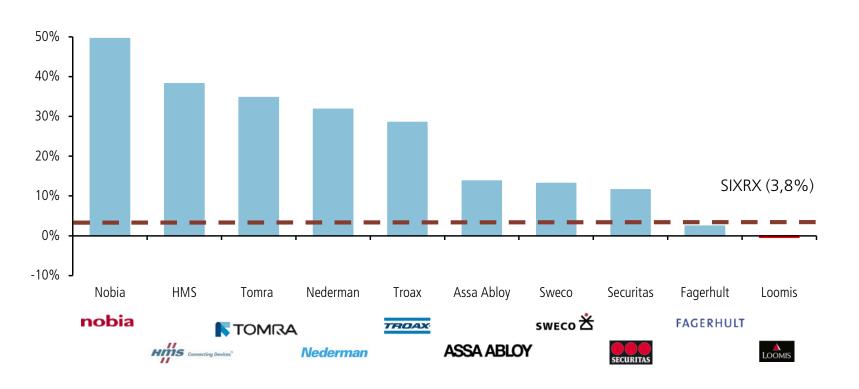


# Focus on long-term value creation



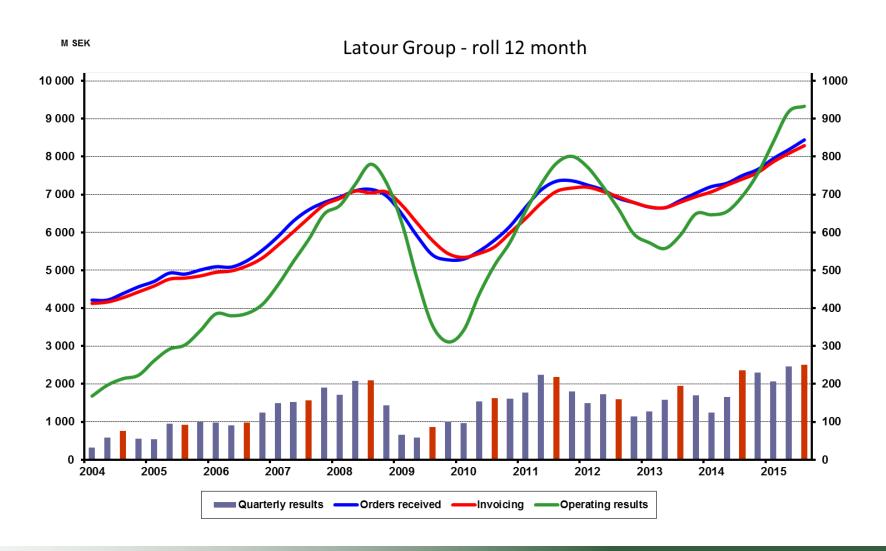


### Focus on profitable growth





# Strong profit development





Highlights in the wholly owned operations

### Transactions during the quarter



Third quarter

**Divestments** 











**Earthmoving efficiency** 



Part of Ergolet Group in Poland acquired

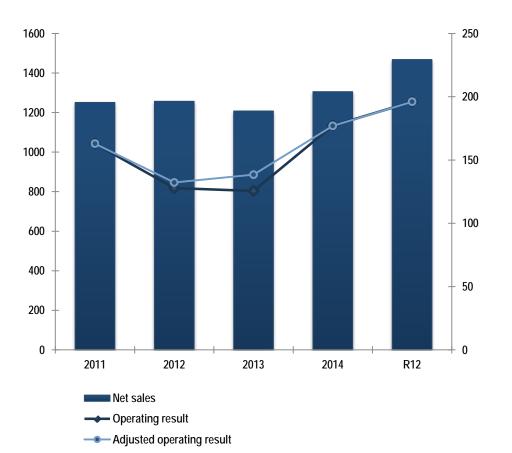


# Strong organic growth





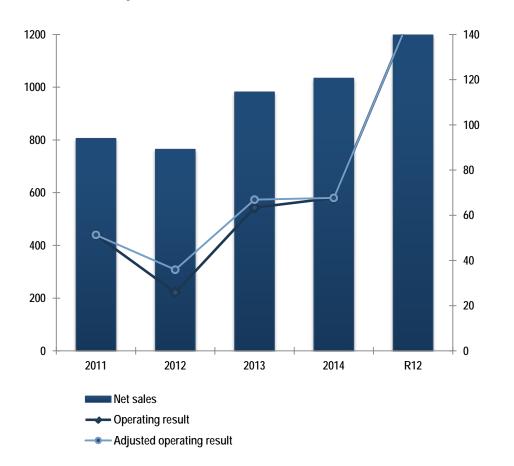




SEK m	Q3 2015	Q3 2014
Net sales	390	315
Reported operating result	54	50
Adjusted operating result	54	50
Adjusted operating margin, %	13,8	15,8

### Increased sales

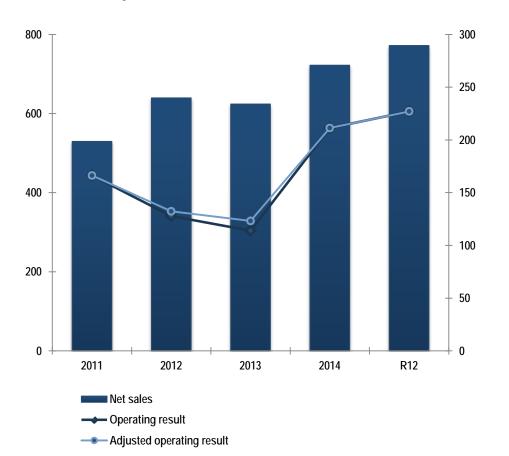




SEK m	Q3 2015	Q3 2014
Net sales	311	229
Reported operating result	44	11
Adjusted operating result	44	11
Adjusted operating margin, %	14,1	4,9

### Profitable business

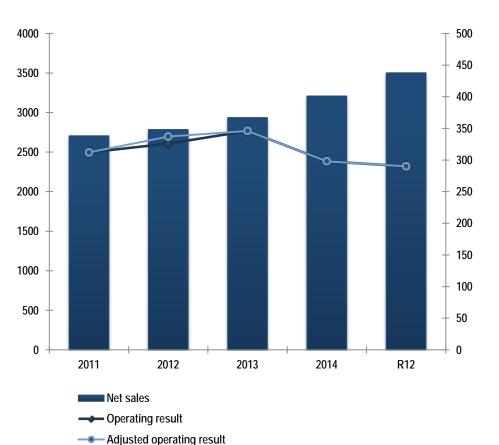




SEK m	Q3 2015	Q3 2014
Net sales	198	193
Reported operating result	59	68
Adjusted operating result	59	68
Adjusted operating margin, %	30,0	35,1

#### Increased order intake

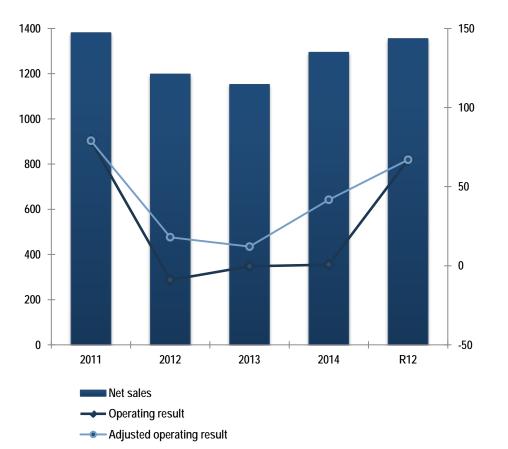




SEK m	Q3 2015	Q3 2014
Net sales	861	839
Reported operating result	74	90
Adjusted operating result	74	90
Adjusted operating margin, %	8,6	10,7

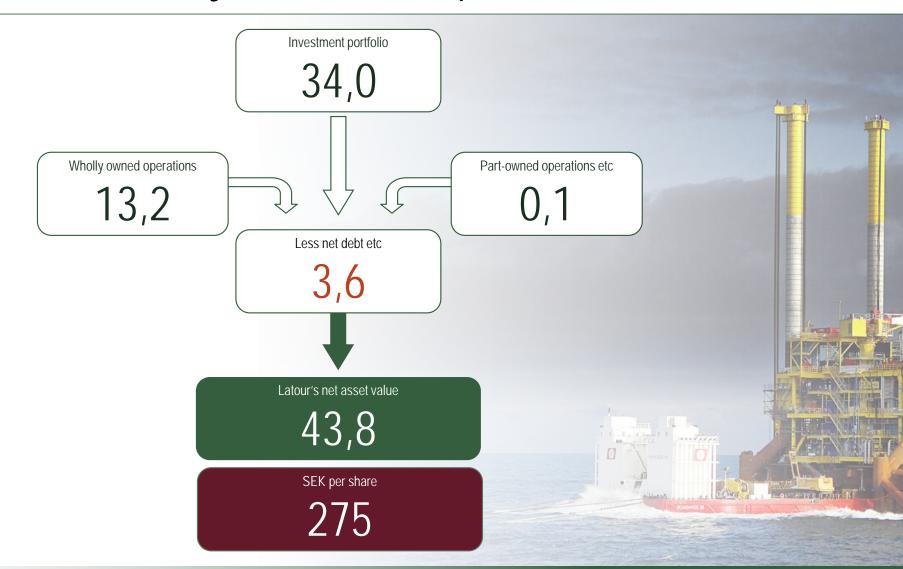
# Increased earnings





SEK m	Q3 2015	Q3 2014
Net sales	320	302
Reported operating result	19	18
Adjusted operating result	19	18
Adjusted operating margin, %	5,9	5,9

### 275 SEK by the end of September





# Financial targets

Annual growth	>10%
Operating margin	>10%
Return on operating capital	15-20%



# International growth with proprietary products

